

Kinesics LLC Profit & Loss

Accrual Basis

January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income	
4100000 · Enterprise Revenue	
4100100 · ENTP - License Revenue	282,183.32
4100200 · ENTP - Evaluation Revenue	1,000,089.00
4100300 · ENTP - Adv Data & Analytics	4,625.00
	1,286,897.32
4200000 · SaaS Revenue	
4200100 · SaaS Subscription Revenue	14,023.00
4200200 · SaaS Other Revenue	4,500.00
	18,523.00
4800000 · Other Revenue Sources	
4800200 · Course Revenue	1,600.00
4800300 · Other Revenue	6,636.00
4800400 · Devices	829.20
	9,065.20
Total Income	1,314,485.52
Cost of Goods Sold	
5100000 · Enterprise	
5100101 · Direct Labor - Salary/Wages	73,759.83
5100103 · Subcontractor Fees	721,974.00
5100104 · Training (venue)	1,171.06
	796,904.89
5300000 · Sales Platform	2,962.95
5400000 · Credit Card/Trasaction Fees	374.63
5500000 · Hosting Fees	13,024.48
5600000 · Support/Maintenance	23,621.57
5800000 · Devices	1,544.00
	838,432.52
Total COGS	838,432.52
Gross Profit	476,053.00
Expense	
6010000 · Salary & Wages	57,638.45
6020000 · Guaranteed Payments to Partner	52,000.00
6030000 · Payroll Expenses/Benefits	
6030101 · Health Insurance	14,630.75
6030102 · Work Comp Insurance	964.00
6030104 · Payroll Taxes	18,315.72
	33,910.47
6050000 · Professional Fees	
6050101 · IT Consulting	10,561.70
6050102 · Accounting	11,636.25
6050104 · Legal Fees	27,606.50
6050105 · Other Contractors	7,368.19
	57,172.64
6070000 · Marketing	
6070101 · Advertising	150.00
6070102 · Promotion/Branding	8,572.47
6070103 · Dues & Subscriptions	1,156.00
6070104 · Gifts	150.00
	10,028.47
Total 6070000 · Marketing	10,028.47

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6090000 · Professional Ed/Development	5.90
6100000 · Building/Office Lease	26,357.55
6120000 · Rental/Lease	4,964.30
6130000 · Repairs and Maintenance	
6130102 · Janitorial	875.00
Total 6130000 · Repairs and Maintenance	875.00
6140000 · Employee Meals/General Travel	
6140100 · Meals	1,121.19
6140101 · Lodging	253.10
6140105 · General Travel	35.00
Total 6140000 · Employee Meals/General Travel	1,409.29
6150000 · IT Expenses	
6150101 · Connectivity	3,397.02
6150102 · Hardware <\$500	1,073.55
6150103 · Dues/Subscriptions (IT)	28,804.17
Total 6150000 · IT Expenses	33,274.74
6160000 · Office Supplies & Expenses	2,771.65
6180000 · Insurance Expense	19,098.53
6190000 · Bank Service Charges	837.29
6200000 · License/Legal Fees	721.26
6220000 · Depreciation Expense	3,622.65
6230000 · Amortization Expense	39,644.75
Total Expense	344,332.94
Net Ordinary Income	131,720.06
Other Income/Expense	
Other Income	
7002000 · PPP Loan Income- Forgiven	93,700.00
Total Other Income	93,700.00
Other Expense	
8001000 · Interest Expense	10,641.89
9000000 · Write-down of Halo Inventory	1,670.40
Total Other Expense	12,312.29
Net Other Income	81,387.71
Net Income	213,107.77

Kinesics LLC Balance Sheet

As of December 31, 2021

Accrual Basis

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	
1000000 · FH - Operating Account	153,261.15
1010000 · FH - Payroll Sub Account	8,987.87
Total Checking/Savings	162,249.02
Accounts Receivable	
1200000 · Accounts Receivable	33,219.20
Total Accounts Receivable	33,219.20
Other Current Assets	
1400000 · Prepaid Rent-Deposit	4,037.50
1400020 · Prepaid Insurance	2,835.95
Total Other Current Assets	6,873.45
Total Current Assets	202,341.67
Fixed Assets	
1500000 · Softwares & Intangibles	
1500100 · Software	142,045.01
1500200 · Kinesics Software	218,952.50
1500300 · Growth	117,681.64
1500400 · Software - Mobile PW Reset	3,240.00
1500800 · Software - Motion DX	135,621.23
Total 1500000 · Softwares & Intangibles	617,540.38
1500999 · Accumulated Amortization	-499,495.43
1600000 · Fixed Assets	
1600100 · Furniture and Equipment	26,117.58
1600999 · Accumulated Depreciation	-12,860.70
Total 1600000 · Fixed Assets	13,256.88
Total Fixed Assets	131,301.83
Other Assets	
1500600 · Kin App Reporting Tools	21,882.75
1500700 · Software - Motion DXv2	70,719.48
1510000 · Asset Development	1,127,646.00
Total Other Assets	1,220,248.23
TOTAL ASSETS	1,553,891.73
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 · Accounts Payable	39,013.85
Total Accounts Payable	39,013.85
Credit Cards	
2000100 · AmEx-xx1002	10,770.26
Total Credit Cards	10,770.26

Kinesics LLC Balance Sheet

As of December 31, 2021

Accrual Basis

	Dec 31, 21
Other Current Liabilities	
2200100 · Loan from Applica Scientific	17,550.20
2110000 · PR Liabilities - Federal 941	5,609.70
2120000 · PR Liabilities - SIT	2,251.67
2140000 · PR Liabilities - FUTA	126.00
2005000 · GL Insurance Loan	775.55
2009000 · Accrued Expenses	9,602.65
	35,915.77
Total Other Current Liabilities	35,915.77
Total Current Liabilities	85,699.88
Long Term Liabilities	
2200000 · Loan from FITT	263,382.19
2202000 · Computer Loan - leased	1,553.71
	264,935.90
Total Long Term Liabilities	264,935.90
Total Liabilities	350,635.78
Equity	
3000000 · Capital/Preferred Stock	
3000001 · Equity- A David	245,084.00
3000002 · Equity- D Bohn	409,027.00
3000003 · Equity- C MacFarland	163,290.00
3000004 · Equity- Bellard	162,107.00
3000005 · Equity- E Akdamar	244,936.00
3000006 · Equity- Maple Leaf Partners	139,559.02
3000007 · Equity- MLD/Pershing LLC	244,314.54
3000008 · Equity- Catalyst	269,603.00
3000009 · Equity- Q Cutrer	125,000.00
3000010 · Equity- R Walker	150,000.00
3000011 · Equity- D Brown	300,000.00
3000012 · Equity - AppSci	627,646.00
3000013 · Equity - FMOLHS	500,000.00
	3,580,566.56
3001000 · Capital Contribution	500.00
3003000 · Investor Contribution	600,000.00
3200000 · Retained Earnings	-3,190,918.38
Net Income	213,107.77
	1,203,255.95
Total Equity	1,203,255.95
TOTAL LIABILITIES & EQUITY	1,553,891.73

Kinesics LLC
Statement of Cash Flows
 January through December 2021

	Jan - Dec 21
OPERATING ACTIVITIES	
Net Income	213,107.77
Adjustments to reconcile Net Income to net cash provided by operations:	
1200000 · Accounts Receivable	-11,556.20
1300000 · Inventory:1300100 · Halo Inventory	1,670.40
1400020 · Prepaid Insurance	-68.49
2000000 · Accounts Payable	-39,128.89
2000100 · AmEx-xx1002	-11,252.46
2200100 · Loan from Applica Scientific	17,550.20
2110000 · PR Liabilities - Federal 941	5,609.70
2120000 · PR Liabilities - SIT	2,251.67
2140000 · PR Liabilities - FUTA	126.00
2000400 · PPP loan	-93,700.00
2001000 · Iberia Bank LOC	-150,000.00
2002000 · Promissory Note - GD	-60,000.00
2003000 · LOC - MA	-60,000.00
2005000 · GL Insurance Loan	0.02
2009000 · Accrued Expenses	9,602.65
	-175,787.63
INVESTING ACTIVITIES	
1500000 · Softwares & Intangibles:1500800 · Software - Motion DX	-135,621.23
1500999 · Accumulated Amortization	39,644.75
1600000 · Fixed Assets:1600100 · Furniture and Equipment	-5,561.42
1600000 · Fixed Assets:1600999 · Accumulated Depreciation	3,622.65
1500500 · Software - Motion DX	85,796.05
1500700 · Software - Motion DXv2	-70,719.48
1510000 · Asset Development	-1,127,646.00
	-1,210,484.68
FINANCING ACTIVITIES	
2200000 · Loan from FITT	263,382.19
2202000 · Computer Loan - leased	1,553.71
3000000 · Capital/Preferred Stock:3000012 · Equity - AppSci	627,646.00
3000000 · Capital/Preferred Stock:3000013 · Equity - FMOLHS	500,000.00
3002000 · Distribution - Sub S	98,000.00
3200000 · Retained Earnings	-98,000.00
	1,392,581.90
Net cash increase for period	6,309.59
Cash at beginning of period	155,939.43
Cash at end of period	162,249.02