

Kinesics LLC

Profit Loss

January - December 2022

	TOTAL
Income	
4100000 Enterprise Revenue	0.00
4100100 ENTP - License Revenue	292,150.00
4100200 ENTP - Evaluation Revenue	476,468.40
4100300 ENTP - Adv Data & Analytics	4,125.00
4100400 ENTP Consulting Revenue	8,385.00
Total 4100000 Enterprise Revenue	781,128.40
4200000 SaaS Revenue	0.00
4200100 SaaS Subscription Revenue	9,699.01
Total 4200000 SaaS Revenue	9,699.01
4800000 Other Revenue Sources	0.00
4800200 Course Revenue	6,062.50
4800400 Devices	1,447.35
4800500 Commission Revenue	4,070.44
Total 4800000 Other Revenue Sources	11,580.29
4900000 Miscellaneous Income	0.00
4900200 Miscellaneous Income	400.00
Total 4900000 Miscellaneous Income	400.00
Total Income	\$802,807.70
Cost of Goods Sold	
5100000 Enterprise	0.00
5100101 Direct Labor - Salary/Wages	87,008.79
5100103 Subcontractor Fees	276,011.50
5100104 Training (venue)	1,326.52
5100105 Resources/Materials	366.26
5100107 Mileage Reimbursement	72.19
5100110 General Travel	565.67
5100111 Meals	1,925.55
5100112 Enterprise Marketing	48,073.54
Total 5100000 Enterprise	415,350.02
5300000 Sales Platform	1,328.40
5400000 Credit Card/Transaction Fees	1,345.03
5500000 Hosting Fees	26,338.81
5600000 Support/Maintenance	31,786.25
5800000 Devices	1,778.30
Total Cost of Goods Sold	\$477,926.81
GROSS PROFIT	\$324,880.89

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	TOTAL
Expenses	
6000000 Product Support Expenses	2,404.96
6010000 Salary & Wages	126,368.46
6020000 Guaranteed Payments to Partner	52,000.00
6030000 Payroll Expenses/Benefits	0.00
6030101 Health Insurance	20,985.04
6030102 Work Comp Insurance	917.00
6030104 Payroll Taxes	26,694.48
Total 6030000 Payroll Expenses/Benefits	48,596.52
6050000 Professional Fees	0.00
6050101 IT Consulting	53,811.89
6050102 Accounting	6,700.00
6050104 Legal Fees	3,830.00
6050105 Other Contractors	1,103.86
Total 6050000 Professional Fees	65,445.75
6070000 Marketing	0.00
6070101 Advertising	60.00
6070102 Promotion/Branding	6,105.33
6070103 Dues & Subscriptions	1,015.34
6070105 Conference Registrations	5,144.80
Total 6070000 Marketing	12,325.47
6100000 Building/Office Lease	24,482.55
6120000 Rental/Lease	3,085.37
6130000 Repairs and Maintenance	0.00
6130102 Janitorial	1,050.00
Total 6130000 Repairs and Maintenance	1,050.00
6140000 Employee Meals/General Travel	0.00
6140100 Meals	1,646.73
6140101 Lodging	1,345.20
6140102 Mileage Reimbursement	140.00
6140105 General Travel	810.32
Total 6140000 Employee Meals/General Travel	3,942.25
6150000 IT Expenses	0.00
6150101 Connectivity	3,874.08
6150103 Dues/Subscriptions (IT)	36,057.02
Total 6150000 IT Expenses	39,931.10
6160000 Office Supplies & Expenses	623.71
6180000 Insurance Expense	24,472.86
6190000 Bank Service Charges	1,434.50
6199000 Payment Processing Fees	1,669.17

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	TOTAL
6200000 License/Legal Fees	1,075.66
6200100 Capital Seeking Expenses	12,000.00
6220000 Depreciation Expense	5,023.18
6230000 Amortization Expense	69,678.57
Total Expenses	\$495,610.08
NET OPERATING INCOME	\$ -170,729.19
Other Expenses	
8001000 Interest Expense	18,872.14
Total Other Expenses	\$18,872.14
NET OTHER INCOME	\$ -18,872.14
NET INCOME	\$ -189,601.33

Note

No Assurances Provided - Internal Use Only

Kinesics LLC

Balance Sheet

As of December 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000000 FH - Operating Account	39,767.01
1010000 FH - Payroll Sub Account	13,226.81
Total Bank Accounts	\$52,993.82
Accounts Receivable	
1200000 Accounts Receivable	136,167.40
Total Accounts Receivable	\$136,167.40
Other Current Assets	
1400000 Prepaid Rent-Deposit	4,037.50
1400020 Prepaid Insurance	3,737.81
Total Other Current Assets	\$7,775.31
Total Current Assets	\$196,936.53
Fixed Assets	
1500000 Softwares & Intangibles	0.00
1500100 Software	142,045.01
1500200 Kinesics Software	218,952.50
1500300 Growth	117,681.64
1500400 Software - Mobile PW Reset	3,240.00
1500800 Software - Motion DX	135,621.23
1500850 Motion DX - V2	93,565.66
Total 1500000 Softwares & Intangibles	711,106.04
1500999 Accumulated Amortization	-569,174.00
1600000 Fixed Assets	0.00
1600100 Furniture and Equipment	47,876.78
1600200 Evaluation Equipment	10,000.00
1600999 Accumulated Depreciation	-17,883.88
Total 1600000 Fixed Assets	39,992.90
Total Fixed Assets	\$181,924.94
Other Assets	
1500600 Kin App Reporting Tools	21,882.75
1500750 Kinesics 2.0	167,810.03
1510000 Asset Development	1,627,646.00
Total Other Assets	\$1,817,338.78
TOTAL ASSETS	\$2,196,200.25

Kinesics LLC

Balance Sheet

As of December 31, 2022

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 Accounts Payable	9,664.34
Total Accounts Payable	\$9,664.34
Credit Cards	
2000100 AmEx-xx1002	31,896.94
Total Credit Cards	\$31,896.94
Other Current Liabilities	
2002000 Promissory Note - GD	30,000.00
2009000 Accrued Expenses	22,761.87
2110000 PR Liabilities - Federal 941	8,972.53
2120000 PR Liabilities - LA SIT	2,887.26
2121000 PR Liabilities - MS SIT	57.00
2130000 PR Liabilities - SUI LA	14.22
2131000 PR Liabilities - SUI MS	16.34
2140000 PR Liabilities - FUTA	277.27
2200100 Loan from Aplica Scientific	17,550.20
Total Other Current Liabilities	\$82,536.69
Total Current Liabilities	\$124,097.97
Long-Term Liabilities	
2200000 Loan from FITT	258,447.66
Total Long-Term Liabilities	\$258,447.66
Total Liabilities	\$382,545.63
Equity	
3200000 Retained Earnings	2,003,255.95
Net Income	-189,601.33
Total Equity	\$1,813,654.62
TOTAL LIABILITIES AND EQUITY	\$2,196,200.25

Note

No Assurances Provided - Internal Use Only

Kinesics, LLC

Statement of Cash Flows

January - December 2022

	TOTAL
OPERATING ACTIVITIES	
Net Income	-189,601.33
Adjustments to reconcile Net Income to Net Cash provided by operations:	
1200000 Accounts Receivable	-102,948.20
1400020 Prepaid Insurance	-901.86
2000000 Accounts Payable	-29,349.51
2000100 AmEx-xx1002	21,126.68
2002000 Promissory Note - GD	30,000.00
2003000 LOC - MA	0.00
2005000 GL Insurance Loan	-775.55
2009000 Accrued Expenses	13,159.22
2110000 PR Liabilities - Federal 941	3,362.83
2120000 PR Liabilities - LA SIT	635.59
2121000 PR Liabilities - MS SIT	57.00
2130000 PR Liabilities - SUI LA	14.22
2131000 PR Liabilities - SUI MS	16.34
2140000 PR Liabilities - FUTA	151.27
La. Department of Revenue Payable	0.74
Parish & City Treasurer Payable	-0.74
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	-65,451.97
Net cash provided by operating activities	\$ -255,053.30
INVESTING ACTIVITIES	
1500850 Softwares & Intangibles:Motion DX - V2	-93,565.66
1500999 Accumulated Amortization	69,678.57
1600100 Fixed Assets:Furniture and Equipment	-21,759.20
1600200 Fixed Assets:Evaluation Equipment	-10,000.00
1600999 Fixed Assets:Accumulated Depreciation	5,023.18
1500700 Software - Motion DXv2	70,719.48
1500750 Kinesics 2.0	-167,810.03
1900000 Due from Others	0.00
Net cash provided by investing activities	\$ -147,713.66
FINANCING ACTIVITIES	
2200000 Loan from FITT	-4,934.53
2202000 Computer Loan - leased	-1,553.71
3000001 Capital/Preferred Stock:Equity- A David	-245,084.00
3000002 Capital/Preferred Stock:Equity- D Bohn	-409,027.00
3000003 Capital/Preferred Stock:Equity- C MacFarland	-163,290.00
3000004 Capital/Preferred Stock:Equity- Bellard	-162,107.00
3000005 Capital/Preferred Stock:Equity- E Akdamar	-244,936.00
3000006 Capital/Preferred Stock:Equity- Maple Leaf Partners	-139,559.02
3000007 Capital/Preferred Stock:Equity- MLD/Pershing LLC	-244,314.54
3000008 Capital/Preferred Stock:Equity- Catalyst	-269,603.00
3000009 Capital/Preferred Stock:Equity- Q Cutrer	-125,000.00

Kinesics, LLC

Statement of Cash Flows

January - December 2022

	TOTAL
3000010 Capital/Preferred Stock:Equity- R Walker	-150,000.00
3000011 Capital/Preferred Stock:Equity- D Brown	-300,000.00
3000012 Capital/Preferred Stock:Equity - AppSci	-627,646.00
3000013 Capital/Preferred Stock:Equity - FMOLHS	-500,000.00
3001000 Capital Contribution	-500.00
3003000 Investor Contribution	-600,000.00
3200000 Retained Earnings	4,481,066.56
Net cash provided by financing activities	\$293,511.76
NET CASH INCREASE FOR PERIOD	\$ -109,255.20
Cash at beginning of period	162,249.02
CASH AT END OF PERIOD	\$52,993.82

Note

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