

Kinesics LLC Profit & Loss

January through March 2022

Accrual Basis

	Jan - Mar 22
Ordinary Income/Expense	
Income	
4100000 · Enterprise Revenue	
4100100 · ENTP - License Revenue	78,600.00
4100200 · ENTP - Evaluation Revenue	116,239.00
	194,839.00
Total 4100000 · Enterprise Revenue	
4200000 · SaaS Revenue	
4200100 · SaaS Subscription Revenue	2,070.00
	2,070.00
Total 4200000 · SaaS Revenue	
4800000 · Other Revenue Sources	
4800200 · Course Revenue	245.00
4800400 · Devices	829.20
4800500 · Commission Revenue	63.60
	1,137.80
Total 4800000 · Other Revenue Sources	
Total Income	198,046.80
Cost of Goods Sold	
5100000 · Enterprise	
5100101 · Direct Labor - Salary/Wages	13,846.14
5100103 · Subcontractor Fees	120,534.75
5100105 · Resources/Materials	27.64
	134,408.53
Total 5100000 · Enterprise	
5300000 · Sales Platform	787.20
5400000 · Credit Card/Transaction Fees	73.44
5500000 · Hosting Fees	5,915.81
5600000 · Support/Maintenance	8,520.00
5800000 · Devices	1,544.00
	151,248.98
Total COGS	
Gross Profit	46,797.82
Expense	
6000000 · Product Support Expenses	3,987.50
6010000 · Salary & Wages	24,729.58
6020000 · Guaranteed Payments to Partner	14,000.00
6030000 · Payroll Expenses/Benefits	
6030101 · Health Insurance	4,292.77
6030102 · Work Comp Insurance	284.00
6030104 · Payroll Taxes	5,054.74
	9,631.51
Total 6030000 · Payroll Expenses/Benefits	
6040000 · Payroll Service Fees	39.60
6050000 · Professional Fees	
6050101 · IT Consulting	14,406.89
6050104 · Legal Fees	3,500.00
6050105 · Other Contractors	1,103.86
	19,010.75
Total 6050000 · Professional Fees	
6070000 · Marketing	
6070101 · Advertising	60.00
6070102 · Promotion/Branding	3,750.00
6070103 · Dues & Subscriptions	208.00
6070105 · Conference Registrations	4,450.00
	8,468.00
Total 6070000 · Marketing	
6100000 · Building/Office Lease	6,078.45
6120000 · Rental/Lease	1,373.17

**Kinesics LLC
Profit & Loss**

January through March 2022

Accrual Basis

	<u>Jan - Mar 22</u>
6130000 · Repairs and Maintenance	
6130102 · Janitorial	87.50
Total 6130000 · Repairs and Maintenance	87.50
6140000 · Employee Meals/General Travel	
6140100 · Meals	722.70
6140102 · Mileage Reimbursement	140.00
6140105 · General Travel	66.00
Total 6140000 · Employee Meals/General Travel	928.70
6150000 · IT Expenses	
6150101 · Connectivity	769.74
6150103 · Dues/Subscriptions (IT)	8,511.73
Total 6150000 · IT Expenses	9,281.47
6160000 · Office Supplies & Expenses	359.87
6180000 · Insurance Expense	5,761.38
6190000 · Bank Service Charges	366.10
6200000 · License/Legal Fees	599.00
6200100 · Capital Seeking Expenses	6,000.00
6210000 · Taxes	30.12
6220000 · Depreciation Expense	1,076.73
6230000 · Amortization Expense	11,571.78
Total Expense	123,381.21
Net Ordinary Income	-76,583.39
Other Income/Expense	
Other Expense	
8001000 · Interest Expense	4,110.16
Total Other Expense	4,110.16
Net Other Income	-4,110.16
Net Income	-80,693.55

Kinesics LLC
Balance Sheet
As of March 31, 2022

Accrual Basis

	Mar 31, 22
ASSETS	
Current Assets	
Checking/Savings	
1000000 · FH - Operating Account	13,485.37
1010000 · FH - Payroll Sub Account	11,784.82
Total Checking/Savings	25,270.19
Accounts Receivable	
1200000 · Accounts Receivable	84,340.40
Total Accounts Receivable	84,340.40
Other Current Assets	
1400000 · Prepaid Rent-Deposit	4,037.50
1400020 · Prepaid Insurance	22,449.29
Total Other Current Assets	26,486.79
Total Current Assets	136,097.38
Fixed Assets	
1500000 · Softwares & Intangibles	
1500100 · Software	142,045.01
1500200 · Kinesics Software	218,952.50
1500300 · Growth	117,681.64
1500400 · Software - Mobile PW Reset	3,240.00
1500800 · Software - Motion DX	135,621.23
Total 1500000 · Softwares & Intangibles	617,540.38
1500999 · Accumulated Amortization	-511,067.21
1600000 · Fixed Assets	
1600100 · Furniture and Equipment	27,876.78
1600999 · Accumulated Depreciation	-13,937.43
Total 1600000 · Fixed Assets	13,939.35
Total Fixed Assets	120,412.52
Other Assets	
1500600 · Kin App Reporting Tools	21,882.75
1500700 · Software - Motion DXv2	93,565.66
1510000 · Asset Development	1,127,646.00
Total Other Assets	1,243,094.41
TOTAL ASSETS	1,499,604.31
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 · Accounts Payable	42,767.83
Total Accounts Payable	42,767.83
Credit Cards	
2000100 · AmEx-xx1002	25,522.71
Total Credit Cards	25,522.71

Kinesics LLC
Balance Sheet
As of March 31, 2022

Accrual Basis

	Mar 31, 22
Other Current Liabilities	
2200100 · Loan from Applica Scientific	17,550.20
2110000 · PR Liabilities - Federal 941	7,591.48
2120000 · PR Liabilities - SIT	2,434.00
2130000 · PR Liabilities - SUI	582.98
2140000 · PR Liabilities - FUTA	174.34
2003000 · LOC - MA	10,000.00
2005000 · GL Insurance Loan	8,252.54
Total Other Current Liabilities	46,585.54
Total Current Liabilities	114,876.08
Long Term Liabilities	
2200000 · Loan from FITT	262,165.83
Total Long Term Liabilities	262,165.83
Total Liabilities	377,041.91
Equity	
3000000 · Capital/Preferred Stock	
3000001 · Equity- A David	245,084.00
3000002 · Equity- D Bohn	409,027.00
3000003 · Equity- C MacFarland	163,290.00
3000004 · Equity- Bellard	162,107.00
3000005 · Equity- E Akdamar	244,936.00
3000006 · Equity- Maple Leaf Partners	139,559.02
3000007 · Equity- MLD/Pershing LLC	244,314.54
3000008 · Equity- Catalyst	269,603.00
3000009 · Equity- Q Cutrer	125,000.00
3000010 · Equity- R Walker	150,000.00
3000011 · Equity- D Brown	300,000.00
3000012 · Equity - AppSci	627,646.00
3000013 · Equity - FMOLHS	500,000.00
Total 3000000 · Capital/Preferred Stock	3,580,566.56
3001000 · Capital Contribution	500.00
3003000 · Investor Contribution	600,000.00
3200000 · Retained Earnings	-2,977,810.61
Net Income	-80,693.55
Total Equity	1,122,562.40
TOTAL LIABILITIES & EQUITY	1,499,604.31

Kinesics LLC
Statement of Cash Flows
January through March 2022

	Jan - Mar 22
OPERATING ACTIVITIES	
Net Income	-80,693.55
Adjustments to reconcile Net Income to net cash provided by operations:	
1200000 · Accounts Receivable	-51,121.20
1400020 · Prepaid Insurance	-19,613.34
2000000 · Accounts Payable	3,753.98
2000100 · AmEx-xx1002	14,752.45
2110000 · PR Liabilities - Federal 941	1,981.78
2120000 · PR Liabilities - SIT	182.33
2130000 · PR Liabilities - SUI	582.98
2140000 · PR Liabilities - FUTA	48.34
2003000 · LOC - MA	10,000.00
2005000 · GL Insurance Loan	7,476.99
2009000 · Accrued Expenses	-9,602.65
Net cash provided by Operating Activities	-122,251.89
INVESTING ACTIVITIES	
1500999 · Accumulated Amortization	11,571.78
1600000 · Fixed Assets:1600100 · Furniture and Equipment	-1,759.20
1600000 · Fixed Assets:1600999 · Accumulated Depreciation	1,076.73
1500700 · Software - Motion DXv2	-22,846.18
Net cash provided by Investing Activities	-11,956.87
FINANCING ACTIVITIES	
2200000 · Loan from FITT	-1,216.36
2202000 · Computer Loan - leased	-1,553.71
Net cash provided by Financing Activities	-2,770.07
Net cash increase for period	-136,978.83
Cash at beginning of period	162,249.02
Cash at end of period	25,270.19