

# Kinesics LLC

## Profit Loss

January - March, 2023

	TOTAL
Income	
4100000 Enterprise Revenue	0.00
4100100 ENTP - License Revenue	68,400.00
4100200 ENTP - Evaluation Revenue	170,701.80
<b>Total 4100000 Enterprise Revenue</b>	<b>239,101.80</b>
4200000 SaaS Revenue	0.00
4200100 SaaS Subscription Revenue	3,550.00
<b>Total 4200000 SaaS Revenue</b>	<b>3,550.00</b>
4800000 Other Revenue Sources	0.00
4800200 Course Revenue	369.00
<b>Total 4800000 Other Revenue Sources</b>	<b>369.00</b>
<b>Total Income</b>	<b>\$243,020.80</b>
Cost of Goods Sold	
5100000 Enterprise	0.00
5100101 Direct Labor - Salary/Wages	62,630.77
5100102 EE Benefits/Taxes	5,264.76
5100103 Subcontractor Fees	9,642.00
5100107 Mileage Reimbursement	87.77
<b>Total 5100000 Enterprise</b>	<b>77,625.30</b>
5400000 Credit Card/Transaction Fees	1,052.22
5500000 Hosting Fees	8,135.79
5600000 Support/Maintenance	26.96
<b>Total Cost of Goods Sold</b>	<b>\$86,840.27</b>
<b>GROSS PROFIT</b>	<b>\$156,180.53</b>
Expenses	
6010000 Salary & Wages	77,243.11
6020000 Guaranteed Payments to Partner	14,000.00
6030000 Payroll Expenses/Benefits	0.00
6030101 Health Insurance	7,153.98
6030102 Work Comp Insurance	304.00
6030104 Payroll Taxes	6,512.93
<b>Total 6030000 Payroll Expenses/Benefits</b>	<b>13,970.91</b>
6050000 Professional Fees	0.00
6050101 IT Consulting	9,407.00
<b>Total 6050000 Professional Fees</b>	<b>9,407.00</b>
6051000 App Contractor - offshore	18,142.00

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January - March, 2023

	TOTAL
6070000 Marketing	0.00
6070101 Advertising	172.00
6070102 Promotion/Branding	80.48
6070103 Dues & Subscriptions	534.30
<b>Total 6070000 Marketing</b>	<b>786.78</b>
6100000 Building/Office Lease	6,003.53
6120000 Rental/Lease	539.23
6130000 Repairs and Maintenance	0.00
6130102 Janitorial	262.50
<b>Total 6130000 Repairs and Maintenance</b>	<b>262.50</b>
6150000 IT Expenses	0.00
6150101 Connectivity	1,170.89
6150103 Dues/Subscriptions (IT)	10,209.39
<b>Total 6150000 IT Expenses</b>	<b>11,380.28</b>
6160000 Office Supplies & Expenses	173.44
6180000 Insurance Expense	6,236.47
6190000 Bank Service Charges	335.00
6199000 Payment Processing Fees	13.80
6200000 License/Legal Fees	1,030.56
6220000 Depreciation Expense	2,347.95
6230000 Amortization Expense	35,086.65
<b>Total Expenses</b>	<b>\$196,959.21</b>
<b>NET OPERATING INCOME</b>	<b>\$ -40,778.68</b>
Other Expenses	
8001000 Interest Expense	5,050.64
<b>Total Other Expenses</b>	<b>\$5,050.64</b>
<b>NET OTHER INCOME</b>	<b>\$ -5,050.64</b>
<b>NET INCOME</b>	<b>\$ -45,829.32</b>

### Note

No Assurances Provided - Internal Use Only

# Kinesics LLC

## Balance Sheet

As of March 31, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1000000 FH - Operating Account	76,452.37
1010000 FH - Payroll Sub Account	13,014.19
<b>Total Bank Accounts</b>	<b>\$89,466.56</b>
Accounts Receivable	
1200000 Accounts Receivable	65,637.85
<b>Total Accounts Receivable</b>	<b>\$65,637.85</b>
Other Current Assets	
1400000 Prepaid Rent-Deposit	4,037.50
1400020 Prepaid Insurance	22,445.70
<b>Total Other Current Assets</b>	<b>\$26,483.20</b>
<b>Total Current Assets</b>	<b>\$181,587.61</b>
Fixed Assets	
1500000 Softwares & Intangibles	0.00
1500100 Software	142,045.01
1500200 Kinesics Software	218,952.50
1500300 Growth	117,681.64
1500400 Software - Mobile PW Reset	3,240.00
1500800 Software - Motion DX	135,621.23
1500850 Motion DX - V2	93,565.66
1500855 Kinesics 2.0	189,692.77
<b>Total 1500000 Softwares &amp; Intangibles</b>	<b>900,798.81</b>
1500999 Accumulated Amortization	-604,260.65
1600000 Fixed Assets	0.00
1600100 Furniture and Equipment	47,876.78
1600200 Evaluation Equipment	10,000.00
1600999 Accumulated Depreciation	-20,231.83
<b>Total 1600000 Fixed Assets</b>	<b>37,644.95</b>
<b>Total Fixed Assets</b>	<b>\$334,183.11</b>
Other Assets	
1510000 Asset Development	1,627,646.00
<b>Total Other Assets</b>	<b>\$1,627,646.00</b>
<b>TOTAL ASSETS</b>	<b>\$2,143,416.72</b>

# Kinesics LLC

## Balance Sheet

As of March 31, 2023

	TOTAL
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 Accounts Payable	3,609.85
<b>Total Accounts Payable</b>	<b>\$3,609.85</b>
Credit Cards	
2000100 AmEx-xx1002	32,059.41
<b>Total Credit Cards</b>	<b>\$32,059.41</b>
Other Current Liabilities	
2002000 Promissory Note - GD	22,598.01
2005000 GL Insurance loan	9,105.58
2005100 D&O Insurance Loan	9,952.36
2009000 Accrued Expenses	11,535.70
2110000 PR Liabilities - Federal 941	5,431.74
2120000 PR Liabilities - LA SIT	4,450.38
2121000 PR Liabilities - MS SIT	306.00
2130000 PR Liabilities - SUI LA	1,268.51
2131000 PR Liabilities - SUI MS	100.39
2140000 PR Liabilities - FUTA	438.40
2200100 Loan from Applica Scientific	17,550.20
<b>Total Other Current Liabilities</b>	<b>\$82,737.27</b>
<b>Total Current Liabilities</b>	<b>\$118,406.53</b>
Long-Term Liabilities	
2200000 Loan from FITT	257,184.89
<b>Total Long-Term Liabilities</b>	<b>\$257,184.89</b>
<b>Total Liabilities</b>	<b>\$375,591.42</b>
Equity	
3200000 Retained Earnings	1,813,654.62
Net Income	-45,829.32
<b>Total Equity</b>	<b>\$1,767,825.30</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$2,143,416.72</b>

### Note

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# Kinesics, LLC

## Statement of Cash Flows

January - March, 2023

	TOTAL
<b>OPERATING ACTIVITIES</b>	
Net Income	-45,829.32
Adjustments to reconcile Net Income to Net Cash provided by operations:	
1200000 Accounts Receivable	70,529.55
1400020 Prepaid Insurance	-18,707.89
Inventory:Base for Halo Inventory	0.01
2000000 Accounts Payable	-6,054.49
2000100 AmEx-xx1002	162.47
2002000 Promissory Note - GD	-7,401.99
2005000 GL Insurance loan	9,105.58
2005100 D&O Insurance Loan	9,952.36
2009000 Accrued Expenses	-11,226.17
2110000 PR Liabilities - Federal 941	-3,540.79
2120000 PR Liabilities - LA SIT	1,563.12
2121000 PR Liabilities - MS SIT	249.00
2130000 PR Liabilities - SUI LA	1,254.29
2131000 PR Liabilities - SUI MS	84.05
2140000 PR Liabilities - FUTA	161.13
<b>Total Adjustments to reconcile Net Income to Net Cash provided by operations:</b>	<b>46,130.23</b>
<b>Net cash provided by operating activities</b>	<b>\$300.91</b>
<b>INVESTING ACTIVITIES</b>	
1500855 Softwares & Intangibles:Kinesics 2.0	-189,692.77
1500999 Accumulated Amortization	35,086.65
1600999 Fixed Assets:Accumulated Depreciation	2,347.95
1500600 Kin App Reporting Tools	21,882.74
1500750 Kinesics 2.0 - do not use	167,810.03
<b>Net cash provided by investing activities</b>	<b>\$37,434.60</b>
<b>FINANCING ACTIVITIES</b>	
2200000 Loan from FITT	-1,262.77
3003000 Investor Contribution	-300,000.00
3200000 Retained Earnings	300,000.00
<b>Net cash provided by financing activities</b>	<b>\$ -1,262.77</b>
<b>NET CASH INCREASE FOR PERIOD</b>	<b>\$36,472.74</b>
Cash at beginning of period	52,993.82
<b>CASH AT END OF PERIOD</b>	<b>\$89,466.56</b>

### Note

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