

# Kinesics LLC

## Profit Loss

April - June, 2023

	TOTAL
Income	
4100000 Enterprise Revenue	0.00
4100100 ENTP - License Revenue	73,450.00
4100200 ENTP - Evaluation Revenue	167,797.70
4100300 ENTP - Adv Data & Analytics	1,312.50
<b>Total 4100000 Enterprise Revenue</b>	<b>242,560.20</b>
4200000 SaaS Revenue	0.00
4200100 SaaS Subscription Revenue	7,245.00
<b>Total 4200000 SaaS Revenue</b>	<b>7,245.00</b>
4800000 Other Revenue Sources	0.00
4800200 Course Revenue	3,814.00
4800500 Commission Revenue	1,500.00
<b>Total 4800000 Other Revenue Sources</b>	<b>5,314.00</b>
<b>Total Income</b>	<b>\$255,119.20</b>
Cost of Goods Sold	
5100000 Enterprise	0.00
5100101 Direct Labor - Salary/Wages	63,366.59
5100102 EE Benefits/Taxes	4,750.06
5100103 Subcontractor Fees	12,275.00
5100105 Resources/Materials	619.09
5100106 Lodging	186.06
5100107 Mileage Reimbursement	324.88
5100110 General Travel	2,005.29
5100111 Meals	26.52
<b>Total 5100000 Enterprise</b>	<b>83,553.49</b>
5400000 Credit Card/Transaction Fees	974.80
5500000 Hosting Fees	6,375.01
5600000 Support/Maintenance	300.00
<b>Total Cost of Goods Sold</b>	<b>\$91,203.30</b>
<b>GROSS PROFIT</b>	<b>\$163,915.90</b>
Expenses	
6010000 Salary & Wages	61,729.75
6020000 Guaranteed Payments to Partner	12,000.00
6030000 Payroll Expenses/Benefits	0.00
6030101 Health Insurance	6,697.06
6030102 Work Comp Insurance	273.00
6030104 Payroll Taxes	4,619.74
<b>Total 6030000 Payroll Expenses/Benefits</b>	<b>11,589.80</b>

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April - June, 2023

	TOTAL
6050000 Professional Fees	0.00
6050101 IT Consulting	8,700.00
6050102 Accounting	10,162.50
6050104 Legal Fees	440.00
<b>Total 6050000 Professional Fees</b>	<b>19,302.50</b>
6051000 App Contractor - offshore	18,638.00
6070000 Marketing	0.00
6070101 Advertising	969.89
6070102 Promotion/Branding	40.34
6070103 Dues & Subscriptions	261.00
<b>Total 6070000 Marketing</b>	<b>1,271.23</b>
6100000 Building/Office Lease	6,343.71
6120000 Rental/Lease	433.59
6130000 Repairs and Maintenance	0.00
6130102 Janitorial	262.50
<b>Total 6130000 Repairs and Maintenance</b>	<b>262.50</b>
6140000 Employee Meals/General Travel	0.00
6140100 Meals	636.26
<b>Total 6140000 Employee Meals/General Travel</b>	<b>636.26</b>
6150000 IT Expenses	0.00
6150101 Connectivity	1,279.46
6150103 Dues/Subscriptions (IT)	7,447.09
<b>Total 6150000 IT Expenses</b>	<b>8,726.55</b>
6160000 Office Supplies & Expenses	142.78
6180000 Insurance Expense	6,236.07
6190000 Bank Service Charges	327.25
6199000 Payment Processing Fees	2.85
6200000 License/Legal Fees	60.00
6220000 Depreciation Expense	2,347.95
6230000 Amortization Expense	34,906.65
<b>Total Expenses</b>	<b>\$184,957.44</b>
NET OPERATING INCOME	<b>\$ -21,041.54</b>
Other Expenses	
8001000 Interest Expense	5,178.57
<b>Total Other Expenses</b>	<b>\$5,178.57</b>
NET OTHER INCOME	<b>\$ -5,178.57</b>
NET INCOME	<b>\$ -26,220.11</b>

### Note

No Assurances Provided - Internal Use Only

# Kinesics LLC

## Balance Sheet

As of June 30, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1000000 FH - Operating Account	97,002.26
1010000 FH - Payroll Sub Account	5,290.01
<b>Total Bank Accounts</b>	<b>\$102,292.27</b>
Accounts Receivable	
1200000 Accounts Receivable	75,348.70
<b>Total Accounts Receivable</b>	<b>\$75,348.70</b>
Other Current Assets	
1400000 Prepaid Rent-Deposit	4,037.50
1400020 Prepaid Insurance	16,209.63
<b>Total Other Current Assets</b>	<b>\$20,247.13</b>
<b>Total Current Assets</b>	<b>\$197,888.10</b>
Fixed Assets	
1500000 Softwares & Intangibles	0.00
1500100 Software	142,045.01
1500200 Kinesics Software	218,952.50
1500300 Growth	117,681.64
1500400 Software - Mobile PW Reset	3,240.00
1500800 Software - Motion DX	135,621.23
1500850 Motion DX - V2	93,565.66
1500855 Kinesics 2.0	189,692.77
<b>Total 1500000 Softwares &amp; Intangibles</b>	<b>900,798.81</b>
1500999 Accumulated Amortization	-639,167.30
1600000 Fixed Assets	0.00
1600100 Furniture and Equipment	47,876.78
1600200 Evaluation Equipment	10,000.00
1600999 Accumulated Depreciation	-22,579.78
<b>Total 1600000 Fixed Assets</b>	<b>35,297.00</b>
<b>Total Fixed Assets</b>	<b>\$296,928.51</b>
Other Assets	
1510000 Asset Development	1,627,646.00
<b>Total Other Assets</b>	<b>\$1,627,646.00</b>
<b>TOTAL ASSETS</b>	<b>\$2,122,462.61</b>

# Kinesics LLC

## Balance Sheet

As of June 30, 2023

	TOTAL
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 Accounts Payable	8,005.47
<b>Total Accounts Payable</b>	<b>\$8,005.47</b>
Credit Cards	
2000100 AmEx-xx1002	37,006.85
<b>Total Credit Cards</b>	<b>\$37,006.85</b>
Other Current Liabilities	
2002000 Promissory Note - GD	22,598.01
2005000 GL Insurance loan	5,759.42
2005100 D&O Insurance Loan	5,672.57
2009000 Accrued Expenses	8,954.15
2110000 PR Liabilities - Federal 941	3,279.21
2120000 PR Liabilities - LA SIT	3,773.95
2121000 PR Liabilities - MS SIT	237.00
2130000 PR Liabilities - SUI LA	54.14
2131000 PR Liabilities - SUI MS	67.96
2140000 PR Liabilities - FUTA	452.55
2200100 Loan from Applica Scientific	17,550.20
<b>Total Other Current Liabilities</b>	<b>\$68,399.16</b>
<b>Total Current Liabilities</b>	<b>\$113,411.48</b>
Long-Term Liabilities	
2200000 Loan from FITT	255,910.24
<b>Total Long-Term Liabilities</b>	<b>\$255,910.24</b>
<b>Total Liabilities</b>	<b>\$369,321.72</b>
Equity	
3200000 Retained Earnings	1,813,654.62
Net Income	-60,513.73
<b>Total Equity</b>	<b>\$1,753,140.89</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$2,122,462.61</b>

### Note

No Assurances Provided - Internal Use Only

**Kinesics, LLC**  
**Statement of Cash Flows**  
April - June, 2023

	TOTAL
<b>OPERATING ACTIVITIES</b>	
Net Income	-26,220.11
Adjustments to reconcile Net Income to Net Cash provided by operations:	
1200000 Accounts Receivable	-9,710.85
1400020 Prepaid Insurance	6,236.07
2000000 Accounts Payable	4,395.62
2000100 AmEx-xx1002	4,947.44
2005000 GL Insurance loan	-3,346.16
2005100 D&O Insurance Loan	-4,279.79
2009000 Accrued Expenses	8,954.15
2110000 PR Liabilities - Federal 941	-2,152.53
2120000 PR Liabilities - LA SIT	-676.43
2121000 PR Liabilities - MS SIT	-69.00
2130000 PR Liabilities - SUI LA	-1,214.37
2131000 PR Liabilities - SUI MS	-32.43
2140000 PR Liabilities - FUTA	14.15
<b>Total Adjustments to reconcile Net Income to Net Cash provided by operations:</b>	<b>3,065.87</b>
<b>Net cash provided by operating activities</b>	<b>\$ -23,154.24</b>
<b>INVESTING ACTIVITIES</b>	
1500999 Accumulated Amortization	34,906.65
1600999 Fixed Assets:Accumulated Depreciation	2,347.95
<b>Net cash provided by investing activities</b>	<b>\$37,254.60</b>
<b>FINANCING ACTIVITIES</b>	
2200000 Loan from FITT	-1,274.65
<b>Net cash provided by financing activities</b>	<b>\$ -1,274.65</b>
<b>NET CASH INCREASE FOR PERIOD</b>	<b>\$12,825.71</b>
Cash at beginning of period	89,466.56
<b>CASH AT END OF PERIOD</b>	<b>\$102,292.27</b>

**Note**

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