

# Kinesics LLC Profit & Loss

July through September 2020

Accrual Basis

	Jul - Sep 20
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4100000 · Enterprise Revenue	
4100100 · ENTP - License Revenue	62,499.99
4100200 · ENTP - Evaluation Revenue	204,789.00
	267,288.99
<b>Total 4100000 · Enterprise Revenue</b>	<b>267,288.99</b>
4200000 · SaaS Revenue	
4200100 · SaaS Subscription Revenue	5,302.00
	5,302.00
<b>Total 4200000 · SaaS Revenue</b>	<b>5,302.00</b>
4800000 · Other Revenue Sources	
4800100 · Halo Base Sales	150.00
4800200 · Course Revenue	300.00
4800300 · Other Revenue	3,000.00
	3,450.00
<b>Total 4800000 · Other Revenue Sources</b>	<b>3,450.00</b>
4900000 · Miscellaneous Income	
4900100 · Interest Income	0.01
	0.01
<b>Total 4900000 · Miscellaneous Income</b>	<b>0.01</b>
<b>Total Income</b>	<b>276,041.00</b>
<b>Cost of Goods Sold</b>	
5100000 · Enterprise	
5100101 · Direct Labor - Salary/Wages	26,314.68
5100103 · Subcontractor Fees	116,177.50
5100106 · Lodging	943.99
5100107 · Mileage Reimbursement	721.05
5100110 · General Travel	91.44
5100111 · Meals	58.02
	144,306.68
<b>Total 5100000 · Enterprise</b>	<b>144,306.68</b>
5200000 · SaaS	
5200101 · Direct Labor - Salary/Wages	0.00
	0.00
<b>Total 5200000 · SaaS</b>	<b>0.00</b>
5300000 · Sales Platform	790.53
5400000 · Credit Card/Trasaction Fees	62.03
5500000 · Hosting Fees	3,120.53
5600000 · Support/Maintenance	4,200.00
5700000 · Halo Base Sales	72.00
	152,551.77
<b>Total COGS</b>	<b>152,551.77</b>
<b>Gross Profit</b>	<b>123,489.23</b>
<b>Expense</b>	
6010000 · Salary & Wages	6,634.33
6020000 · Guaranteed Payments to Partner	14,000.00
6030000 · Payroll Expenses/Benefits	
6030101 · Health Insurance	3,486.42
6030102 · Work Comp Insurance	623.35
6030104 · Payroll Taxes	4,682.39
	8,792.16
<b>Total 6030000 · Payroll Expenses/Benefits</b>	<b>8,792.16</b>
6040000 · Payroll Service Fees	1,011.86

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6050000 · Professional Fees	
6050102 · Accounting	2,047.50
6050103 · Consulting/Strategic Advisory	950.00
6050104 · Legal Fees	-664.00
6050105 · Other Contractors	500.00
	2,833.50
Total 6050000 · Professional Fees	2,833.50
6070000 · Marketing	
6070103 · Dues & Subscriptions	208.00
	208.00
Total 6070000 · Marketing	208.00
6100000 · Building/Office Lease	6,784.20
6120000 · Rental/Lease	1,251.84
6140000 · Travel and Meals	
6140100 · Meals	4.40
6140103 · Fuel - rental vehicles	15.01
	19.41
Total 6140000 · Travel and Meals	19.41
6150000 · IT Expenses	
6150101 · Connectivity	1,008.75
6150103 · Dues/Subscriptions (IT)	4,685.96
	5,694.71
Total 6150000 · IT Expenses	5,694.71
6160000 · Office Supplies & Expenses	1,084.09
6180000 · Insurance Expense	4,450.29
6190000 · Bank Service Charges	479.35
6220000 · Depreciation Expense	798.69
6230000 · Amortization Expense	40,159.92
	94,202.35
Total Expense	94,202.35
Net Ordinary Income	29,286.88
Other Income/Expense	
Other Income	
9009999 · Debt Forgiveness	14,400.00
	14,400.00
Total Other Income	14,400.00
Other Expense	
8001000 · Interest Expense	4,574.94
	4,574.94
Total Other Expense	4,574.94
Net Other Income	9,825.06
Net Income	<b>39,111.94</b>

**Kinesics LLC**  
**Balance Sheet**  
As of September 30, 2020

Accrual Basis

	Sep 30, 20
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1000000 · Iberia - Operating Account	34,882.66
<b>Total Checking/Savings</b>	34,882.66
<b>Accounts Receivable</b>	
1200000 · Accounts Receivable	101,045.00
<b>Total Accounts Receivable</b>	101,045.00
<b>Other Current Assets</b>	
1300000 · Inventory	
1300100 · Halo Inventory	2,541.60
<b>Total 1300000 · Inventory</b>	2,541.60
1400000 · Prepaid Rent-Deposit	4,037.50
1400020 · Prepaid Insurance	7,217.75
<b>Total Other Current Assets</b>	13,796.85
<b>Total Current Assets</b>	149,724.51
<b>Fixed Assets</b>	
1500000 · Softwares & Intangibles	
1500100 · Software	142,045.01
1500200 · Kinesics Software	218,952.50
1500300 · Growth	117,681.64
1500400 · Software - Mobile PW Reset	3,240.00
<b>Total 1500000 · Softwares &amp; Intangibles</b>	481,919.15
1500999 · Accumulated Amortization	-419,971.11
1600000 · Fixed Assets	
1600100 · Furniture and Equipment	20,556.16
1600999 · Accumulated Depreciation	-8,439.36
<b>Total 1600000 · Fixed Assets</b>	12,116.80
<b>Total Fixed Assets</b>	74,064.84
<b>Other Assets</b>	
1500500 · Software - Motion DX	69,946.13
1500600 · Kin App Reporting Tools	11,220.48
1900000 · Due from Others	5,000.00
<b>Total Other Assets</b>	86,166.61
<b>TOTAL ASSETS</b>	<b>309,955.96</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2000000 · Accounts Payable	130,005.21
<b>Total Accounts Payable</b>	130,005.21
<b>Credit Cards</b>	
2000100 · AmEx-xx1002	24,190.14
<b>Total Credit Cards</b>	24,190.14

# Kinesics LLC Balance Sheet

As of September 30, 2020

Accrual Basis

	Sep 30, 20
<b>Other Current Liabilities</b>	
2000400 · PPP loan	93,700.00
2001000 · Iberia Bank LOC	93,858.19
2002000 · Promissory Note - GD	60,000.00
2003000 · Promissory Note - MA	60,000.00
2005000 · GL Insurance Loan	4,290.94
2006000 · Due to Others	5,000.00
2009999 · Deferred Payroll Taxes - SS	7,329.44
	324,178.57
<b>Total Other Current Liabilities</b>	
<b>Total Current Liabilities</b>	478,373.92
<b>Total Liabilities</b>	478,373.92
<b>Equity</b>	
<b>3000000 · Capital/Preferred Stock</b>	
3000001 · Equity- A David	245,084.00
3000002 · Equity- D Bohn	409,027.00
3000003 · Equity- C MacFarland	163,290.00
3000004 · Equity- Bellard	162,107.00
3000005 · Equity- E Akdamar	244,936.00
3000006 · Equity- Maple Leaf Partners	139,559.02
3000007 · Equity- MLD/Pershing LLC	244,314.54
3000008 · Equity- Catalyst	269,603.00
3000009 · Equity- Q Cutrer	125,000.00
3000010 · Equity- R Walker	150,000.00
3000011 · Equity- D Brown	300,000.00
	2,452,920.56
<b>Total 3000000 · Capital/Preferred Stock</b>	
3001000 · Capital Contribution	500.00
3002000 · Distribution - Sub S	-98,000.00
3003000 · Investor Contribution	600,000.00
3200000 · Retained Earnings	-2,930,800.71
Net Income	-193,037.81
	-168,417.96
<b>Total Equity</b>	
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>309,955.96</b>

**Kinesics LLC**  
**Statement of Cash Flows**  
 July through September 2020

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	<b>Jul - Sep 20</b>
<b>OPERATING ACTIVITIES</b>	
Net Income	39,111.94
Adjustments to reconcile Net Income to net cash provided by operations:	
1200000 · Accounts Receivable	-90,323.00
1300000 · Inventory:1300100 · Halo Inventory	72.00
1400020 · Prepaid Insurance	4,450.29
2000000 · Accounts Payable	55,987.23
2000100 · AmEx-xx1002	-4,548.37
2001000 · Iberia Bank LOC	-10,000.00
2005000 · GL Insurance Loan	-4,022.90
2008000 · Accrued Interest	-12,000.00
2009000 · Accrued Expenses	-6,233.60
2009999 · Deferred Payroll Taxes - SS	3,794.88
	-23,711.53
Net cash provided by Operating Activities	-23,711.53
<b>INVESTING ACTIVITIES</b>	
1500999 · Accumulated Amortization	40,159.92
1600000 · Fixed Assets:1600999 · Accumulated Depreciation	798.69
1500500 · Software - Motion DX	-11,932.89
1500600 · Kin App Reporting Tools	-11,220.48
1900000 · Due from Others	500.00
	18,305.24
Net cash provided by Investing Activities	18,305.24
Net cash increase for period	-5,406.29
Cash at beginning of period	40,288.95
Cash at end of period	<b>34,882.66</b>