

Kinesics LLC Profit & Loss

July through September 2021

Accrual Basis

	Jul - Sep 21
Ordinary Income/Expense	
Income	
4100000 · Enterprise Revenue	
4100100 · ENTP - License Revenue	78,783.34
4100200 · ENTP - Evaluation Revenue	230,777.00
4100300 · ENTP - Adv Data & Analytics	2,500.00
Total 4100000 · Enterprise Revenue	312,060.34
4200000 · SaaS Revenue	
4200100 · SaaS Subscription Revenue	2,449.00
4200200 · SaaS Other Revenue	4,500.00
Total 4200000 · SaaS Revenue	6,949.00
4800000 · Other Revenue Sources	
4800300 · Other Revenue	236.00
Total 4800000 · Other Revenue Sources	236.00
Total Income	319,245.34
Cost of Goods Sold	
5100000 · Enterprise	
5100101 · Direct Labor - Salary/Wages	20,307.66
5100103 · Subcontractor Fees	185,144.00
Total 5100000 · Enterprise	205,451.66
5300000 · Sales Platform	738.00
5400000 · Credit Card/Transaction Fees	191.03
5500000 · Hosting Fees	3,610.40
5600000 · Support/Maintenance	8,530.44
Total COGS	218,521.53
Gross Profit	100,723.81
Expense	
6010000 · Salary & Wages	13,453.85
6020000 · Guaranteed Payments to Partner	14,000.00
6030000 · Payroll Expenses/Benefits	
6030101 · Health Insurance	4,020.30
6030102 · Work Comp Insurance	291.00
6030104 · Payroll Taxes	4,600.59
Total 6030000 · Payroll Expenses/Benefits	8,911.89
6050000 · Professional Fees	
6050101 · IT Consulting	1,080.00
6050102 · Accounting	3,150.00
6050104 · Legal Fees	9,748.00
6050105 · Other Contractors	11,154.36
Total 6050000 · Professional Fees	25,132.36
6070000 · Marketing	
6070101 · Advertising	150.00
6070102 · Promotion	997.53
6070103 · Dues & Subscriptions	269.00
Total 6070000 · Marketing	1,416.53
6100000 · Building/Office Lease	6,171.05
6120000 · Rental/Lease	1,559.55
6130000 · Repairs and Maintenance	
6130102 · Janitorial	87.50
Total 6130000 · Repairs and Maintenance	87.50

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Profit & Loss**

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	<u>Jul - Sep 21</u>
6140000 · Travel and Meals	
6140100 · Meals	22.81
Total 6140000 · Travel and Meals	22.81
6150000 · IT Expenses	
6150101 · Connectivity	816.57
6150103 · Dues/Subscriptions (IT)	7,235.19
Total 6150000 · IT Expenses	8,051.76
6160000 · Office Supplies & Expenses	1,079.35
6180000 · Insurance Expense	4,791.76
6190000 · Bank Service Charges	278.09
6220000 · Depreciation Expense	640.96
6230000 · Amortization Expense	7,804.52
Total Expense	93,401.98
Net Ordinary Income	7,321.83
Other Income/Expense	
Other Expense	
8001000 · Interest Expense	2,159.76
Total Other Expense	2,159.76
Net Other Income	-2,159.76
Net Income	5,162.07

Kinesics LLC Balance Sheet

As of September 30, 2021

Accrual Basis

	Sep 30, 21
ASSETS	
Current Assets	
Checking/Savings	
1000000 · Iberia - Operating Account	55,570.23
101000 · Iberia - Payroll Subsidiary	10,523.37
Total Checking/Savings	66,093.60
Accounts Receivable	
1200000 · Accounts Receivable	94,632.00
Total Accounts Receivable	94,632.00
Other Current Assets	
1300000 · Inventory	
1300100 · Halo Inventory	1,670.40
Total 1300000 · Inventory	1,670.40
1400000 · Prepaid Rent-Deposit	4,037.50
1400020 · Prepaid Insurance	7,610.48
Total Other Current Assets	13,318.38
Total Current Assets	174,043.98
Fixed Assets	
1500000 · Softwares & Intangibles	
1500100 · Software	142,045.01
1500200 · Kinesics Software	218,952.50
1500300 · Growth	117,681.64
1500400 · Software - Mobile PW Reset	3,240.00
1500800 · Software - Motion DX	135,621.23
Total 1500000 · Softwares & Intangibles	617,540.38
1500999 · Accumulated Amortization	-487,923.65
1600000 · Fixed Assets	
1600100 · Furniture and Equipment	24,882.47
1600999 · Accumulated Depreciation	-11,512.79
Total 1600000 · Fixed Assets	13,369.68
Total Fixed Assets	142,986.41
Other Assets	
1500600 · Kin App Reporting Tools	21,882.75
1500700 · Software - Motion DXv2	25,546.17
Total Other Assets	47,428.92
TOTAL ASSETS	364,459.31
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 · Accounts Payable	73,783.69
Total Accounts Payable	73,783.69
Credit Cards	
2000100 · AmEx-xx1002	19,465.62
Total Credit Cards	19,465.62

Kinesics LLC Balance Sheet

As of September 30, 2021

Accrual Basis

	Sep 30, 21
Other Current Liabilities	
2200100 · Loan from Applica Scientific	9,033.10
2110000 · PR Liabilities - Federal 941	6,906.87
2120000 · PR Liabilities - SIT	2,489.87
2140000 · PR Liabilities - FUTA	126.00
2002000 · Promissory Note - GD	55,500.00
2003000 · Promissory Note - MA	55,500.00
2005000 · GL Insurance Loan	4,413.32
	133,969.16
Total Other Current Liabilities	
Total Current Liabilities	227,218.47
Long Term Liabilities	
2201000 · Loan - permanent	129,162.86
2202000 · Computer Loan - leased	1,864.80
	131,027.66
Total Long Term Liabilities	
Total Liabilities	358,246.13
Equity	
3000000 · Capital/Preferred Stock	
3000001 · Equity- A David	245,084.00
3000002 · Equity- D Bohn	409,027.00
3000003 · Equity- C MacFarland	163,290.00
3000004 · Equity- Bellard	162,107.00
3000005 · Equity- E Akdamar	244,936.00
3000006 · Equity- Maple Leaf Partners	139,559.02
3000007 · Equity- MLD/Pershing LLC	244,314.54
3000008 · Equity- Catalyst	269,603.00
3000009 · Equity- Q Cutrer	125,000.00
3000010 · Equity- R Walker	150,000.00
3000011 · Equity- D Brown	300,000.00
	2,452,920.56
3001000 · Capital Contribution	500.00
3002000 · Distribution - Sub S	-98,000.00
3003000 · Investor Contribution	600,000.00
3200000 · Retained Earnings	-3,092,918.38
Net Income	143,711.00
	6,213.18
Total Equity	
TOTAL LIABILITIES & EQUITY	364,459.31

Kinesics LLC
Statement of Cash Flows
 July through September 2021

	Jul - Sep 21
OPERATING ACTIVITIES	
Net Income	5,162.07
Adjustments to reconcile Net Income to net cash provided by operations:	
1200000 · Accounts Receivable	39,474.00
1400020 · Prepaid Insurance	4,774.53
2000000 · Accounts Payable	-27,468.91
2000100 · AmEx-xx1002	5,933.91
2200100 · Loan from Applica Scientific	9,033.10
2110000 · PR Liabilities - Federal 941	2,193.83
2120000 · PR Liabilities - SIT	-49.52
2002000 · Promissory Note - GD	-4,500.00
2003000 · Promissory Note - MA	-4,500.00
2005000 · GL Insurance Loan	-4,204.35
Net cash provided by Operating Activities	25,848.66
INVESTING ACTIVITIES	
1500000 · Softwares & Intangibles:1500800 · Software - Motion DX	-135,621.23
1500999 · Accumulated Amortization	7,804.52
1600000 · Fixed Assets:1600100 · Furniture and Equipment	-2,141.83
1600000 · Fixed Assets:1600999 · Accumulated Depreciation	640.96
1500500 · Software - Motion DX	133,544.30
1500700 · Software - Motion DXv2	-25,546.17
Net cash provided by Investing Activities	-21,319.45
FINANCING ACTIVITIES	
2201000 · Loan - permanent	-6,965.77
2202000 · Computer Loan - leased	-266.40
Net cash provided by Financing Activities	-7,232.17
Net cash increase for period	-2,702.96
Cash at beginning of period	68,796.56
Cash at end of period	66,093.60