

Kinesics LLC Profit & Loss

July through September 2022

Accrual Basis

	Jul - Sep 22
Ordinary Income/Expense	
Income	
4100000 · Enterprise Revenue	
4100100 · ENTP - License Revenue	79,050.00
4100200 · ENTP - Evaluation Revenue	109,299.55
4100300 · ENTP - Adv Data & Analytics	2,375.00
4100400 · ENTP Consulting Revenue	8,385.00
Total 4100000 · Enterprise Revenue	199,109.55
4200000 · SaaS Revenue	
4200100 · SaaS Subscription Revenue	1,214.01
Total 4200000 · SaaS Revenue	1,214.01
4800000 · Other Revenue Sources	
4800200 · Course Revenue	4,393.50
4800400 · Devices	341.75
4800500 · Commission Revenue	1,725.00
Total 4800000 · Other Revenue Sources	6,460.25
4900000 · Miscellaneous Income	
4900200 · Miscellaneous Income	400.00
Total 4900000 · Miscellaneous Income	400.00
Total Income	207,183.81
Cost of Goods Sold	
5100000 · Enterprise	
5100101 · Direct Labor - Salary/Wages	19,182.73
5100103 · Subcontractor Fees	56,705.50
5100104 · Training (venue)	-1,326.53
5100107 · Mileage Reimbursement	72.19
5100112 · Enterprise Marketing	12,000.00
Total 5100000 · Enterprise	86,633.89
5400000 · Credit Card/Transaction Fees	225.30
5500000 · Hosting Fees	5,382.90
5600000 · Support/Maintenance	8,220.00
5800000 · Devices	234.30
Total COGS	100,696.39
Gross Profit	106,487.42
Expense	
6010000 · Salary & Wages	35,105.78
6020000 · Guaranteed Payments to Partner	14,000.00
6030000 · Payroll Expenses/Benefits	
6030101 · Health Insurance	5,723.01
6030102 · Work Comp Insurance	279.00
6030104 · Payroll Taxes	6,861.91
Total 6030000 · Payroll Expenses/Benefits	12,863.92
6050000 · Professional Fees	
6050101 · IT Consulting	13,950.00
6050104 · Legal Fees	330.00
Total 6050000 · Professional Fees	14,280.00
6070000 · Marketing	
6070103 · Dues & Subscriptions	246.00
Total 6070000 · Marketing	246.00

**Kinesics LLC
Profit & Loss**

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	<u>Jul - Sep 22</u>
6100000 · Building/Office Lease	6,134.70
6120000 · Rental/Lease	733.80
6130000 · Repairs and Maintenance	
6130102 · Janitorial	700.00
Total 6130000 · Repairs and Maintenance	700.00
6140000 · Employee Meals/General Travel	
6140100 · Meals	87.03
Total 6140000 · Employee Meals/General Travel	87.03
6150000 · IT Expenses	
6150101 · Connectivity	1,013.78
6150103 · Dues/Subscriptions (IT)	8,907.38
Total 6150000 · IT Expenses	9,921.16
6160000 · Office Supplies & Expenses	91.87
6180000 · Insurance Expense	6,237.15
6190000 · Bank Service Charges	466.50
6199000 · Payment Processing Fees	787.65
6220000 · Depreciation Expense	1,164.69
6230000 · Amortization Expense	19,368.93
Total Expense	122,189.18
Net Ordinary Income	-15,701.76
Other Income/Expense	
Other Expense	
8001000 · Interest Expense	4,976.17
Total Other Expense	4,976.17
Net Other Income	-4,976.17
Net Income	<u><u>-20,677.93</u></u>

Kinesics LLC Balance Sheet

As of September 30, 2022

Accrual Basis

	Sep 30, 22
ASSETS	
Current Assets	
Checking/Savings	
1000000 · FH - Operating Account	91,532.95
1010000 · FH - Payroll Sub Account	14,361.53
Total Checking/Savings	105,894.48
Accounts Receivable	
1200000 · Accounts Receivable	145,356.05
Total Accounts Receivable	145,356.05
Other Current Assets	
1400000 · Prepaid Rent-Deposit	4,037.50
1400020 · Prepaid Insurance	9,974.96
Total Other Current Assets	14,012.46
Total Current Assets	265,262.99
Fixed Assets	
1500000 · Softwares & Intangibles	
1500100 · Software	142,045.01
1500200 · Kinesics Software	218,952.50
1500300 · Growth	117,681.64
1500400 · Software - Mobile PW Reset	3,240.00
1500800 · Software - Motion DX	135,621.23
1500850 · Motion DX - V2	93,565.66
Total 1500000 · Softwares & Intangibles	711,106.04
1500999 · Accumulated Amortization	-549,805.07
1600000 · Fixed Assets	
1600100 · Furniture and Equipment	27,876.78
1600999 · Accumulated Depreciation	-16,266.81
Total 1600000 · Fixed Assets	11,609.97
Total Fixed Assets	172,910.94
Other Assets	
1500600 · Kin App Reporting Tools	21,882.75
1500750 · Kinesics 2.0	110,140.81
1510000 · Asset Development	1,127,646.00
Total Other Assets	1,259,669.56
TOTAL ASSETS	1,697,843.49
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 · Accounts Payable	27,781.87
Total Accounts Payable	27,781.87
Credit Cards	
2000100 · AmEx-xx1002	38,765.65
Total Credit Cards	38,765.65

Kinesics LLC Balance Sheet

As of September 30, 2022

Accrual Basis

	Sep 30, 22
Other Current Liabilities	
2200100 · Loan from Applica Scientific	17,550.20
2110000 · PR Liabilities - Federal 941	10,077.77
2120000 · PR Liabilities - SIT	3,070.78
2140000 · PR Liabilities - FUTA	210.57
2003000 · LOC - MA	20,000.00
2005000 · GL Insurance Loan	2,112.71
Total Other Current Liabilities	53,022.03
Total Current Liabilities	119,569.55
Long Term Liabilities	
2200000 · Loan from FITT	259,698.66
Total Long Term Liabilities	259,698.66
Total Liabilities	379,268.21
Equity	
3000000 · Capital/Preferred Stock	
3000001 · Equity- A David	245,084.00
3000002 · Equity- D Bohn	409,027.00
3000003 · Equity- C MacFarland	163,290.00
3000004 · Equity- Bellard	162,107.00
3000005 · Equity- E Akdamar	244,936.00
3000006 · Equity- Maple Leaf Partners	139,559.02
3000007 · Equity- MLD/Pershing LLC	244,314.54
3000008 · Equity- Catalyst	269,603.00
3000009 · Equity- Q Cutrer	125,000.00
3000010 · Equity- R Walker	150,000.00
3000011 · Equity- D Brown	300,000.00
3000012 · Equity - AppSci	627,646.00
3000013 · Equity - FMOLHS	500,000.00
Total 3000000 · Capital/Preferred Stock	3,580,566.56
3001000 · Capital Contribution	500.00
3003000 · Investor Contribution	900,000.00
3200000 · Retained Earnings	-2,977,810.61
Net Income	-184,680.67
Total Equity	1,318,575.28
TOTAL LIABILITIES & EQUITY	1,697,843.49

Kinesics LLC
Statement of Cash Flows
 July through September 2022

	Jul - Sep 22
OPERATING ACTIVITIES	
Net Income	-20,677.93
Adjustments to reconcile Net Income to net cash provided by operations:	
1200000 · Accounts Receivable	-63,450.15
1400020 · Prepaid Insurance	6,237.15
2000000 · Accounts Payable	476.53
2000100 · AmEx-xx1002	-474.22
2110000 · PR Liabilities - Federal 941	3,396.03
2120000 · PR Liabilities - SIT	432.39
2130000 · PR Liabilities - SUI	-10.11
2003000 · LOC - MA	20,000.00
2005000 · GL Insurance Loan	-3,106.61
	-57,176.92
INVESTING ACTIVITIES	
1500999 · Accumulated Amortization	19,368.93
1600000 · Fixed Assets:1600999 · Accumulated Depreciation	1,164.69
1500750 · Kinesics 2.0	-57,345.22
	-36,811.60
FINANCING ACTIVITIES	
2200000 · Loan from FITT	-1,239.36
	-1,239.36
Net cash increase for period	-95,227.88
Cash at beginning of period	201,122.36
Cash at end of period	105,894.48