

Kinesics, LLC

Profit and Loss

July - September, 2023

	TOTAL
Income	
4100000 Enterprise Revenue	
4100100 ENTP - License Revenue	99,680.00
4100200 ENTP - Evaluation Revenue	19,950.00
4100300 ENTP - Adv Data & Analytics	3,375.00
4100400 ENTP Consulting Revenue	186.00
Total 4100000 Enterprise Revenue	123,191.00
4200000 SaaS Revenue	
4200100 SaaS Subscription Revenue	2,482.65
Total 4200000 SaaS Revenue	2,482.65
4800000 Other Revenue Sources	
4800600 Azure Hosting Services	719.86
Total 4800000 Other Revenue Sources	719.86
Total Income	\$126,393.51
Cost of Goods Sold	
5100000 Enterprise	
5100101 Direct Labor - Salary/Wages	14,421.75
5100102 EE Benefits/Taxes	1,050.21
5100103 Subcontractor Fees	10,775.00
5100105 Resources/Materials	306.59
5100107 Mileage Reimbursement	734.60
5100110 General Travel	1,390.50
5100111 Meals	404.97
5100112 Enterprise Marketing	304.34
Total 5100000 Enterprise	29,387.96
5400000 Credit Card/Transaction Fees	797.92
5500000 Hosting Fees	9,247.09
5600000 Support/Maintenance	300.00
5800000 Devices	472.37
Total Cost of Goods Sold	\$40,205.34
GROSS PROFIT	\$86,188.17
Expenses	
6010000 Salary & Wages	65,828.29
6020000 Guaranteed Payments to Partner	15,000.00
6030000 Payroll Expenses/Benefits	
6030101 Health Insurance	4,007.03
6030102 Work Comp Insurance	556.00

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	TOTAL
6030104 Payroll Taxes	4,832.86
Total 6030000 Payroll Expenses/Benefits	9,395.89
6050000 Professional Fees	
6050101 IT Consulting	7,450.00
6050102 Accounting	5,381.25
6050104 Legal Fees	12,211.00
Total 6050000 Professional Fees	25,042.25
6051000 App Contractor - offshore	17,636.00
6060000 Commissions	11,875.00
6070000 Marketing	
6070102 Promotion/Branding	11.17
6070103 Dues & Subscriptions	236.00
Total 6070000 Marketing	247.17
6100000 Building/Office Lease	6,430.48
6120000 Rental/Lease	433.59
6130000 Repairs and Maintenance	
6130102 Janitorial	262.50
Total 6130000 Repairs and Maintenance	262.50
6150000 IT Expenses	
6150101 Connectivity	1,473.39
6150103 Dues/Subscriptions (IT)	6,348.52
Total 6150000 IT Expenses	7,821.91
6160000 Office Supplies & Expenses	232.56
6180000 Insurance Expense	6,236.07
6190000 Bank Service Charges	468.95
6199000 Payment Processing Fees	2.85
6200000 License/Legal Fees	55.00
6220000 Depreciation Expense	2,347.95
6230000 Amortization Expense	34,906.65
Total Expenses	\$204,223.11
NET OPERATING INCOME	\$ -118,034.94
Other Income	
9101000 Proceeds from sale of equipment	0.00
Total Other Income	\$0.00
Other Expenses	
8001000 Interest Expense	5,697.36
Loss on Sale of Equipment and Technology	1,662.00
Total Other Expenses	\$7,359.36
NET OTHER INCOME	\$ -7,359.36
NET INCOME	\$ -125,394.30

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Profit and Loss

July - September, 2023

Note

No Assurances Provided - Internal Use Only

Kinesics LLC

Balance Sheet

As of September 30, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000000 FH - Operating Account	78,095.77
1010000 FH - Payroll Sub Account	7,443.91
Total Bank Accounts	\$85,539.68
Accounts Receivable	
1200000 Accounts Receivable	6,560.86
Total Accounts Receivable	\$6,560.86
Other Current Assets	
1400000 Prepaid Rent-Deposit	4,037.50
1400020 Prepaid Insurance	9,973.56
Total Other Current Assets	\$14,011.06
Total Current Assets	\$106,111.60
Fixed Assets	
1500000 Softwares & Intangibles	0.00
1500100 Software	142,045.01
1500200 Kinesics Software	218,952.50
1500300 Growth	117,681.64
1500400 Software - Mobile PW Reset	3,240.00
1500800 Software - Motion DX	135,621.23
1500850 Motion DX - V2	93,565.66
1500855 Kinesics 2.0	189,692.77
Total 1500000 Softwares & Intangibles	900,798.81
1500999 Accumulated Amortization	-674,073.95
1600000 Fixed Assets	0.00
1600100 Furniture and Equipment	45,976.78
1600200 Evaluation Equipment	8,890.00
1600999 Accumulated Depreciation	-24,927.73
Total 1600000 Fixed Assets	29,939.05
Total Fixed Assets	\$256,663.91
Other Assets	
1510000 Asset Development	1,627,646.00
Total Other Assets	\$1,627,646.00
TOTAL ASSETS	\$1,990,421.51

Kinesics LLC

Balance Sheet

As of September 30, 2023

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 Accounts Payable	15,822.95
Total Accounts Payable	\$15,822.95
Credit Cards	
2000100 AmEx-xx1002	32,858.40
Total Credit Cards	\$32,858.40
Other Current Liabilities	
2002000 Promissory Note - GD	22,598.01
2005000 GL Insurance loan	2,331.58
2005100 D&O Insurance Loan	3,299.54
2008000 Accrued Interest	395.47
2009000 Accrued Expenses	7,321.52
2110000 PR Liabilities - Federal 941	3,279.13
2120000 PR Liabilities - LA SIT	2,595.16
2140000 PR Liabilities - FUTA	452.55
2200100 Loan from Aplica Scientific	17,550.20
Total Other Current Liabilities	\$59,823.16
Total Current Liabilities	\$108,504.51
Long-Term Liabilities	
2200000 Loan from FITT	254,623.60
Total Long-Term Liabilities	\$254,623.60
Total Liabilities	\$363,128.11
Equity	
3200000 Retained Earnings	1,813,654.62
Net Income	-186,361.22
Total Equity	\$1,627,293.40
TOTAL LIABILITIES AND EQUITY	\$1,990,421.51

Note

No Assurances Provided - Internal Use Only

Kinesics, LLC
Statement of Cash Flows
July - September, 2023

	TOTAL
OPERATING ACTIVITIES	
Net Income	-125,394.30
Adjustments to reconcile Net Income to Net Cash provided by operations:	
1200000 Accounts Receivable	68,787.84
1400020 Prepaid Insurance	6,236.07
2000000 Accounts Payable	7,364.29
2000100 AmEx-xx1002	-4,148.45
2005000 GL Insurance loan	-3,427.84
2005100 D&O Insurance Loan	-2,373.03
2008000 Accrued Interest	395.47
2009000 Accrued Expenses	-1,632.63
2110000 PR Liabilities - Federal 941	-0.08
2120000 PR Liabilities - LA SIT	-1,178.79
2121000 PR Liabilities - MS SIT	-237.00
2130000 PR Liabilities - SUI LA	-54.14
2131000 PR Liabilities - SUI MS	-67.96
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	69,663.75
Net cash provided by operating activities	\$ -55,730.55
INVESTING ACTIVITIES	
1500999 Accumulated Amortization	34,906.65
1600100 Fixed Assets:Furniture and Equipment	1,900.00
1600200 Fixed Assets:Evaluation Equipment	1,110.00
1600999 Fixed Assets:Accumulated Depreciation	2,347.95
Net cash provided by investing activities	\$40,264.60
FINANCING ACTIVITIES	
2200000 Loan from FITT	-1,286.64
Net cash provided by financing activities	\$ -1,286.64
NET CASH INCREASE FOR PERIOD	\$ -16,752.59
Cash at beginning of period	102,292.27
CASH AT END OF PERIOD	\$85,539.68

Note

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