

Kinesics LLC Profit & Loss

Accrual Basis

October through December 2020

	Oct - Dec 20
Ordinary Income/Expense	
Income	
4100000 · Enterprise Revenue	
4100100 · ENTP - License Revenue	62,499.99
4100200 · ENTP - Evaluation Revenue	212,532.00
4100300 · ENTP - Adv Data & Analytics	2,500.00
4100999 · ENTP Discounts	-304.00
Total 4100000 · Enterprise Revenue	277,227.99
4200000 · SaaS Revenue	
4200100 · SaaS Subscription Revenue	5,222.00
Total 4200000 · SaaS Revenue	5,222.00
4800000 · Other Revenue Sources	
4800100 · Halo Base Sales	6,765.00
4800200 · Course Revenue	412.50
4800300 · Other Revenue	3,000.00
Total 4800000 · Other Revenue Sources	10,177.50
Total Income	292,627.49
Cost of Goods Sold	
5100000 · Enterprise	
5100101 · Direct Labor - Salary/Wages	21,718.64
5100103 · Subcontractor Fees	127,120.00
5100107 · Mileage Reimbursement	1,140.40
5100110 · General Travel	32.44
5100111 · Meals	46.62
Total 5100000 · Enterprise	150,058.10
5200000 · SaaS	
5200101 · Direct Labor - Salary/Wages	0.00
Total 5200000 · SaaS	0.00
5300000 · Sales Platform	770.85
5400000 · Credit Card/Trasaction Fees	113.60
5500000 · Hosting Fees	2,633.55
5600000 · Support/Maintenance	4,200.00
5700000 · Halo Base Sales	1,321.20
Total COGS	159,097.30
Gross Profit	133,530.19
Expense	
6010000 · Salary & Wages	14,893.43
6020000 · Guaranteed Payments to Partner	12,000.00
6030000 · Payroll Expenses/Benefits	
6030101 · Health Insurance	4,993.20
6030102 · Work Comp Insurance	631.25
6030104 · Payroll Taxes	4,902.91
Total 6030000 · Payroll Expenses/Benefits	10,527.36
6040000 · Payroll Service Fees	693.00
6050000 · Professional Fees	
6050102 · Accounting	2,583.75
6050103 · Consulting/Strategic Advisory	1,575.00
6050104 · Legal Fees	2,406.50
6050105 · Other Contractors	-5,000.00
Total 6050000 · Professional Fees	1,565.25

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Profit & Loss**

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	<u>Oct - Dec 20</u>
6070000 · Marketing	
6070103 · Dues & Subscriptions	349.00
Total 6070000 · Marketing	349.00
6100000 · Building/Office Lease	6,784.20
6120000 · Rental/Lease	1,330.84
6140000 · Travel and Meals	
6140100 · Meals	105.60
Total 6140000 · Travel and Meals	105.60
6150000 · IT Expenses	
6150101 · Connectivity	1,008.75
6150103 · Dues/Subscriptions (IT)	5,707.00
Total 6150000 · IT Expenses	6,715.75
6160000 · Office Supplies & Expenses	54.88
6180000 · Insurance Expense	4,450.29
6190000 · Bank Service Charges	16.90
6220000 · Depreciation Expense	798.69
6230000 · Amortization Expense	39,879.57
Total Expense	100,164.76
Net Ordinary Income	33,365.43
Other Income/Expense	
Other Expense	
8001000 · Interest Expense	2,445.29
Total Other Expense	2,445.29
Net Other Income	-2,445.29
Net Income	30,920.14

Kinesics LLC Balance Sheet

As of December 31, 2020

Accrual Basis

	Dec 31, 20
ASSETS	
Current Assets	
Checking/Savings	
1000000 · Iberia - Operating Account	155,939.43
Total Checking/Savings	155,939.43
Accounts Receivable	
1200000 · Accounts Receivable	21,663.00
Total Accounts Receivable	21,663.00
Other Current Assets	
1300000 · Inventory	
1300100 · Halo Inventory	1,670.40
Total 1300000 · Inventory	1,670.40
1400000 · Prepaid Rent-Deposit	4,037.50
1400020 · Prepaid Insurance	2,767.46
Total Other Current Assets	8,475.36
Total Current Assets	186,077.79
Fixed Assets	
1500000 · Softwares & Intangibles	
1500100 · Software	142,045.01
1500200 · Kinesics Software	218,952.50
1500300 · Growth	117,681.64
1500400 · Software - Mobile PW Reset	3,240.00
Total 1500000 · Softwares & Intangibles	481,919.15
1500999 · Accumulated Amortization	-459,850.68
1600000 · Fixed Assets	
1600100 · Furniture and Equipment	20,556.16
1600999 · Accumulated Depreciation	-9,238.05
Total 1600000 · Fixed Assets	11,318.11
Total Fixed Assets	33,386.58
Other Assets	
1500500 · Software - Motion DX	85,796.05
1500600 · Kin App Reporting Tools	21,882.75
Total Other Assets	107,678.80
TOTAL ASSETS	327,143.17
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 · Accounts Payable	78,142.74
Total Accounts Payable	78,142.74
Credit Cards	
2000100 · AmEx-xx1002	22,022.72
Total Credit Cards	22,022.72

Kinesics LLC Balance Sheet

As of December 31, 2020

Accrual Basis

	Dec 31, 20
Other Current Liabilities	
2000400 · PPP loan	93,700.00
2001000 · Iberia Bank LOC	150,000.00
2002000 · Promissory Note - GD	60,000.00
2003000 · Promissory Note - MA	60,000.00
2005000 · GL Insurance Loan	775.53
	775.53
Total Other Current Liabilities	364,475.53
	364,475.53
Total Current Liabilities	464,640.99
	464,640.99
Total Liabilities	464,640.99
	464,640.99
Equity	
3000000 · Capital/Preferred Stock	
3000001 · Equity- A David	245,084.00
3000002 · Equity- D Bohn	409,027.00
3000003 · Equity- C MacFarland	163,290.00
3000004 · Equity- Bellard	162,107.00
3000005 · Equity- E Akdamar	244,936.00
3000006 · Equity- Maple Leaf Partners	139,559.02
3000007 · Equity- MLD/Pershing LLC	244,314.54
3000008 · Equity- Catalyst	269,603.00
3000009 · Equity- Q Cutrer	125,000.00
3000010 · Equity- R Walker	150,000.00
3000011 · Equity- D Brown	300,000.00
	300,000.00
Total 3000000 · Capital/Preferred Stock	2,452,920.56
	2,452,920.56
3001000 · Capital Contribution	500.00
3002000 · Distribution - Sub S	-98,000.00
3003000 · Investor Contribution	600,000.00
3200000 · Retained Earnings	-2,930,800.71
Net Income	-162,117.67
	-162,117.67
Total Equity	-137,497.82
	-137,497.82
TOTAL LIABILITIES & EQUITY	327,143.17

Kinesics LLC
Statement of Cash Flows
 October through December 2020

	Oct - Dec 20
OPERATING ACTIVITIES	
Net Income	30,920.14
Adjustments to reconcile Net Income to net cash provided by operations:	
1200000 · Accounts Receivable	79,382.00
1300000 · Inventory:1300100 · Halo Inventory	871.20
1400020 · Prepaid Insurance	4,450.29
2000000 · Accounts Payable	-51,862.47
2000100 · AmEx-xx1002	-2,167.42
2001000 · Iberia Bank LOC	56,141.81
2005000 · GL Insurance Loan	-3,515.41
2006000 · Due to Others	-5,000.00
2009999 · Deferred Payroll Taxes - SS	-7,329.44
Net cash provided by Operating Activities	101,890.70
INVESTING ACTIVITIES	
1500999 · Accumulated Amortization	39,879.57
1600000 · Fixed Assets:1600999 · Accumulated Depreciation	798.69
1500500 · Software - Motion DX	-15,849.92
1500600 · Kin App Reporting Tools	-10,662.27
1900000 · Due from Others	5,000.00
Net cash provided by Investing Activities	19,166.07
Net cash increase for period	121,056.77
Cash at beginning of period	34,882.66
Cash at end of period	155,939.43