

Kinesics LLC Profit & Loss

Accrual Basis

October through December 2021

	Oct - Dec 21
Ordinary Income/Expense	
Income	
4100000 · Enterprise Revenue	
4100100 · ENTP - License Revenue	78,400.00
4100200 · ENTP - Evaluation Revenue	393,999.00
	472,399.00
Total 4100000 · Enterprise Revenue	472,399.00
4200000 · SaaS Revenue	
4200100 · SaaS Subscription Revenue	1,290.00
	1,290.00
Total 4200000 · SaaS Revenue	1,290.00
4800000 · Other Revenue Sources	
4800200 · Course Revenue	1,000.00
4800400 · Devices	829.20
	1,829.20
Total 4800000 · Other Revenue Sources	1,829.20
Total Income	475,518.20
Cost of Goods Sold	
5100000 · Enterprise	
5100101 · Direct Labor - Salary/Wages	13,500.00
5100103 · Subcontractor Fees	273,448.00
	286,948.00
Total 5100000 · Enterprise	286,948.00
5300000 · Sales Platform	738.00
5400000 · Credit Card/Transaction Fees	45.62
5500000 · Hosting Fees	6,148.91
5600000 · Support/Maintenance	12,451.13
5800000 · Devices	1,544.00
	307,875.66
Total COGS	307,875.66
Gross Profit	167,642.54
Expense	
6010000 · Salary & Wages	25,770.61
6020000 · Guaranteed Payments to Partner	12,000.00
6030000 · Payroll Expenses/Benefits	
6030101 · Health Insurance	3,968.68
6030102 · Work Comp Insurance	194.00
6030104 · Payroll Taxes	5,123.67
	9,286.35
Total 6030000 · Payroll Expenses/Benefits	9,286.35
6050000 · Professional Fees	
6050101 · IT Consulting	7,681.70
6050102 · Accounting	3,150.00
6050104 · Legal Fees	2,338.00
6050105 · Other Contractors	3,058.39
	16,228.09
Total 6050000 · Professional Fees	16,228.09
6070000 · Marketing	
6070102 · Promotion/Branding	74.94
6070103 · Dues & Subscriptions	419.00
6070104 · Gifts	150.00
	643.94
Total 6070000 · Marketing	643.94
6100000 · Building/Office Lease	7,923.25
6120000 · Rental/Lease	1,251.84
6130000 · Repairs and Maintenance	
6130102 · Janitorial	350.00
	350.00
Total 6130000 · Repairs and Maintenance	350.00

**Kinesics LLC
Profit & Loss**

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October through December 2021

	<u>Oct - Dec 21</u>
6140000 · Employee Meals/General Travel	
6140100 · Meals	857.61
6140101 · Lodging	253.10
Total 6140000 · Employee Meals/General Travel	1,110.71
6150000 · IT Expenses	
6150101 · Connectivity	513.65
6150102 · Hardware <\$500	1,073.55
6150103 · Dues/Subscriptions (IT)	7,929.08
Total 6150000 · IT Expenses	9,516.28
6160000 · Office Supplies & Expenses	426.98
6180000 · Insurance Expense	4,826.22
6190000 · Bank Service Charges	259.75
6220000 · Depreciation Expense	1,012.54
6230000 · Amortization Expense	11,571.78
Total Expense	102,178.34
Net Ordinary Income	65,464.20
Other Income/Expense	
Other Expense	
8001000 · Interest Expense	3,094.76
9000000 · Write-down of Halo Inventory	1,670.40
Total Other Expense	4,765.16
Net Other Income	-4,765.16
Net Income	<u>60,699.04</u>

Kinesics LLC Balance Sheet

As of December 31, 2021

Accrual Basis

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	
1000000 · FH - Operating Account	153,261.15
1010000 · FH - Payroll Sub Account	8,987.87
Total Checking/Savings	162,249.02
Accounts Receivable	
1200000 · Accounts Receivable	33,219.20
Total Accounts Receivable	33,219.20
Other Current Assets	
1400000 · Prepaid Rent-Deposit	4,037.50
1400020 · Prepaid Insurance	2,835.95
Total Other Current Assets	6,873.45
Total Current Assets	202,341.67
Fixed Assets	
1500000 · Softwares & Intangibles	
1500100 · Software	142,045.01
1500200 · Kinesics Software	218,952.50
1500300 · Growth	117,681.64
1500400 · Software - Mobile PW Reset	3,240.00
1500800 · Software - Motion DX	135,621.23
Total 1500000 · Softwares & Intangibles	617,540.38
1500999 · Accumulated Amortization	-499,495.43
1600000 · Fixed Assets	
1600100 · Furniture and Equipment	26,117.58
1600999 · Accumulated Depreciation	-12,860.70
Total 1600000 · Fixed Assets	13,256.88
Total Fixed Assets	131,301.83
Other Assets	
1500600 · Kin App Reporting Tools	21,882.75
1500700 · Software - Motion DXv2	70,719.48
1510000 · Asset Development	1,127,646.00
Total Other Assets	1,220,248.23
TOTAL ASSETS	1,553,891.73
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 · Accounts Payable	39,013.85
Total Accounts Payable	39,013.85
Credit Cards	
2000100 · AmEx-xx1002	10,770.26
Total Credit Cards	10,770.26

Kinesics LLC Balance Sheet

As of December 31, 2021

Accrual Basis

	Dec 31, 21
Other Current Liabilities	
2200100 · Loan from Applica Scientific	17,550.20
2110000 · PR Liabilities - Federal 941	5,609.70
2120000 · PR Liabilities - SIT	2,251.67
2140000 · PR Liabilities - FUTA	126.00
2005000 · GL Insurance Loan	775.55
2009000 · Accrued Expenses	9,602.65
	35,915.77
Total Other Current Liabilities	35,915.77
Total Current Liabilities	85,699.88
Long Term Liabilities	
2200000 · Loan from FITT	263,382.19
2202000 · Computer Loan - leased	1,553.71
	264,935.90
Total Long Term Liabilities	264,935.90
Total Liabilities	350,635.78
Equity	
3000000 · Capital/Preferred Stock	
3000001 · Equity- A David	245,084.00
3000002 · Equity- D Bohn	409,027.00
3000003 · Equity- C MacFarland	163,290.00
3000004 · Equity- Bellard	162,107.00
3000005 · Equity- E Akdamar	244,936.00
3000006 · Equity- Maple Leaf Partners	139,559.02
3000007 · Equity- MLD/Pershing LLC	244,314.54
3000008 · Equity- Catalyst	269,603.00
3000009 · Equity- Q Cutrer	125,000.00
3000010 · Equity- R Walker	150,000.00
3000011 · Equity- D Brown	300,000.00
3000012 · Equity - AppSci	627,646.00
3000013 · Equity - FMOLHS	500,000.00
	3,580,566.56
3001000 · Capital Contribution	500.00
3003000 · Investor Contribution	600,000.00
3200000 · Retained Earnings	-3,190,918.38
Net Income	213,107.77
	1,203,255.95
Total Equity	1,203,255.95
TOTAL LIABILITIES & EQUITY	1,553,891.73

Kinesics LLC
Statement of Cash Flows
October through December 2021

	Oct - Dec 21
OPERATING ACTIVITIES	
Net Income	60,699.04
Adjustments to reconcile Net Income to net cash provided by operations:	
1200000 · Accounts Receivable	61,412.80
1300000 · Inventory:1300100 · Halo Inventory	1,670.40
1400020 · Prepaid Insurance	4,774.53
2000000 · Accounts Payable	-34,769.84
2000100 · AmEx-xx1002	-8,695.36
2200100 · Loan from Applica Scientific	8,517.10
2110000 · PR Liabilities - Federal 941	-1,297.17
2120000 · PR Liabilities - SIT	-238.20
2002000 · Promissory Note - GD	-55,500.00
2003000 · LOC - MA	-55,500.00
2005000 · GL Insurance Loan	-3,637.77
2009000 · Accrued Expenses	9,602.65
Net cash provided by Operating Activities	-12,961.82
INVESTING ACTIVITIES	
1500999 · Accumulated Amortization	11,571.78
1600000 · Fixed Assets:1600100 · Furniture and Equipment	-1,279.80
1600000 · Fixed Assets:1600999 · Accumulated Depreciation	1,012.54
1500700 · Software - Motion DXv2	-36,140.21
1510000 · Asset Development	-1,127,646.00
Net cash provided by Investing Activities	-1,152,481.69
FINANCING ACTIVITIES	
2200000 · Loan from FITT	263,382.19
2201000 · Loan - permanent	-129,162.86
2202000 · Computer Loan - leased	-266.40
3000000 · Capital/Preferred Stock:3000012 · Equity - AppSci	627,646.00
3000000 · Capital/Preferred Stock:3000013 · Equity - FMOLHS	500,000.00
3002000 · Distribution - Sub S	98,000.00
3200000 · Retained Earnings	-98,000.00
Net cash provided by Financing Activities	1,261,598.93
Net cash increase for period	96,155.42
Cash at beginning of period	66,093.60
Cash at end of period	162,249.02