

Kinesics LLC

Profit Loss

October - December, 2023

	TOTAL
Income	
4100000 Enterprise Revenue	0.00
4100100 ENTP - License Revenue	103,272.50
4100200 ENTP - Evaluation Revenue	19,000.00
Total 4100000 Enterprise Revenue	122,272.50
4200000 SaaS Revenue	0.00
4200100 SaaS Subscription Revenue	1,501.87
Total 4200000 SaaS Revenue	1,501.87
4800000 Other Revenue Sources	0.00
4800200 Course Revenue	6,416.00
4800500 Commission Revenue	1,500.00
4800600 Azure Hosting Services	3,803.46
Total 4800000 Other Revenue Sources	11,719.46
4900000 Miscellaneous Income	0.00
4900200 Miscellaneous Income	848.00
Total 4900000 Miscellaneous Income	848.00
Total Income	\$136,341.83
Cost of Goods Sold	
5100000 Enterprise	0.00
5100101 Direct Labor - Salary/Wages	-1,168.27
5100102 EE Benefits/Taxes	-85.02
5100103 Subcontractor Fees	3,250.00
5100105 Resources/Materials	225.12
5100110 General Travel	3,312.72
5100111 Meals	131.42
Total 5100000 Enterprise	5,665.97
5400000 Credit Card/Transaction Fees	126.22
5500000 Hosting Fees	10,226.38
5600000 Support/Maintenance	300.00
5800000 Devices	893.02
Total Cost of Goods Sold	\$17,211.59
GROSS PROFIT	\$119,130.24
Expenses	
6010000 Salary & Wages	75,560.84
6020000 Guaranteed Payments to Partner	11,000.00

Kinesics LLC

Profit Loss

October - December, 2023

	TOTAL
6030000 Payroll Expenses/Benefits	0.00
6030101 Health Insurance	4,593.57
6030102 Work Comp Insurance	308.00
6030104 Payroll Taxes	5,734.03
Total 6030000 Payroll Expenses/Benefits	10,635.60
6050000 Professional Fees	0.00
6050101 IT Consulting	2,750.00
6050102 Accounting	16,281.25
6050104 Legal Fees	4,959.00
Total 6050000 Professional Fees	23,990.25
6051000 App Contractor - offshore	9,750.00
6070000 Marketing	0.00
6070103 Dues & Subscriptions	273.00
Total 6070000 Marketing	273.00
6100000 Building/Office Lease	6,428.28
6120000 Rental/Lease	433.59
6130000 Repairs and Maintenance	0.00
6130102 Janitorial	262.50
Total 6130000 Repairs and Maintenance	262.50
6150000 IT Expenses	0.00
6150101 Connectivity	1,566.70
6150103 Dues/Subscriptions (IT)	4,478.50
Total 6150000 IT Expenses	6,045.20
6160000 Office Supplies & Expenses	207.33
6180000 Insurance Expense	6,236.07
6190000 Bank Service Charges	418.63
6199000 Payment Processing Fees	2.85
6200000 License/Legal Fees	49.00
6220000 Depreciation Expense	2,347.95
6230000 Amortization Expense	34,906.65
Total Expenses	\$188,547.74
NET OPERATING INCOME	\$ -69,417.50
Other Income	
9101000 Proceeds from sale of equipment	-848.00
Total Other Income	\$ -848.00
Other Expenses	
8001000 Interest Expense	4,699.72
Total Other Expenses	\$4,699.72
NET OTHER INCOME	\$ -5,547.72
NET INCOME	\$ -74,965.22

Kinesics LLC

Profit Loss

October - December, 2023

Note

No Assurances Provided - Internal Use Only

Kinesics LLC

Balance Sheet

As of December 31, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000000 FH - Operating Account	35,683.84
1010000 FH - Payroll Sub Account	3,497.46
Total Bank Accounts	\$39,181.30
Accounts Receivable	
1200000 Accounts Receivable	28,339.93
Total Accounts Receivable	\$28,339.93
Other Current Assets	
1400000 Prepaid Rent-Deposit	4,037.50
1400020 Prepaid Insurance	3,737.49
Prepaid Expenses	3,000.00
Total Other Current Assets	\$10,774.99
Total Current Assets	\$78,296.22
Fixed Assets	
1500000 Softwares & Intangibles	0.00
1500100 Software	142,045.01
1500200 Kinesics Software	218,952.50
1500300 Growth	117,681.64
1500400 Software - Mobile PW Reset	3,240.00
1500800 Software - Motion DX	135,621.23
1500850 Motion DX - V2	93,565.66
1500855 Kinesics 2.0	189,692.77
Total 1500000 Softwares & Intangibles	900,798.81
1500999 Accumulated Amortization	-708,980.60
1600000 Fixed Assets	0.00
1600100 Furniture and Equipment	47,876.78
1600200 Evaluation Equipment	10,000.00
1600999 Accumulated Depreciation	-27,275.68
Total 1600000 Fixed Assets	30,601.10
Total Fixed Assets	\$222,419.31
Other Assets	
1510000 Asset Development	1,627,646.00
Total Other Assets	\$1,627,646.00
TOTAL ASSETS	\$1,928,361.53

Kinesics LLC

Balance Sheet

As of December 31, 2023

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000000 Accounts Payable	6,245.19
Total Accounts Payable	\$6,245.19
Credit Cards	
2000100 AmEx-xx1002	37,971.28
Total Credit Cards	\$37,971.28
Other Current Liabilities	
2002000 Promissory Note - GD	22,598.01
2003000 LOC - MA	20,000.00
2005100 D&O Insurance Loan	839.75
2008000 Accrued Interest	395.47
2009000 Accrued Expenses	11,143.42
2120000 PR Liabilities - LA SIT	1,887.84
2130000 PR Liabilities - SUI LA	29.75
2140000 PR Liabilities - FUTA	462.64
2200100 Loan from Aplica Scientific	17,550.20
Total Other Current Liabilities	\$74,907.08
Total Current Liabilities	\$119,123.55
Long-Term Liabilities	
2200000 Loan from FITT	253,324.87
Total Long-Term Liabilities	\$253,324.87
Total Liabilities	\$372,448.42
Equity	
3200000 Retained Earnings	1,813,654.62
Net Income	-257,741.51
Total Equity	\$1,555,913.11
TOTAL LIABILITIES AND EQUITY	\$1,928,361.53

Note

No Assurances Provided - Internal Use Only

Kinesics, LLC

Statement of Cash Flows

October - December, 2023

	TOTAL
OPERATING ACTIVITIES	
Net Income	-74,965.22
Adjustments to reconcile Net Income to Net Cash provided by operations:	
1200000 Accounts Receivable	-21,779.07
1400020 Prepaid Insurance	6,236.07
Prepaid Expenses	-3,000.00
2000000 Accounts Payable	-9,002.83
2000100 AmEx-xx1002	5,112.88
2003000 LOC - MA	20,000.00
2005000 GL Insurance loan	-2,331.58
2005100 D&O Insurance Loan	-2,459.79
2009000 Accrued Expenses	3,821.90
2110000 PR Liabilities - Federal 941	-3,279.13
2120000 PR Liabilities - LA SIT	-707.32
2130000 PR Liabilities - SUI LA	29.75
2140000 PR Liabilities - FUTA	10.09
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	-7,349.03
Net cash provided by operating activities	\$ -82,314.25
INVESTING ACTIVITIES	
1500999 Accumulated Amortization	34,906.65
1600999 Fixed Assets:Accumulated Depreciation	2,347.95
Net cash provided by investing activities	\$37,254.60
FINANCING ACTIVITIES	
2200000 Loan from FITT	-1,298.73
Net cash provided by financing activities	\$ -1,298.73
NET CASH INCREASE FOR PERIOD	\$ -46,358.38
Cash at beginning of period	85,539.68
CASH AT END OF PERIOD	\$39,181.30

Note

No Assurances Provided - Internal Use Only